

**Career  
Education**

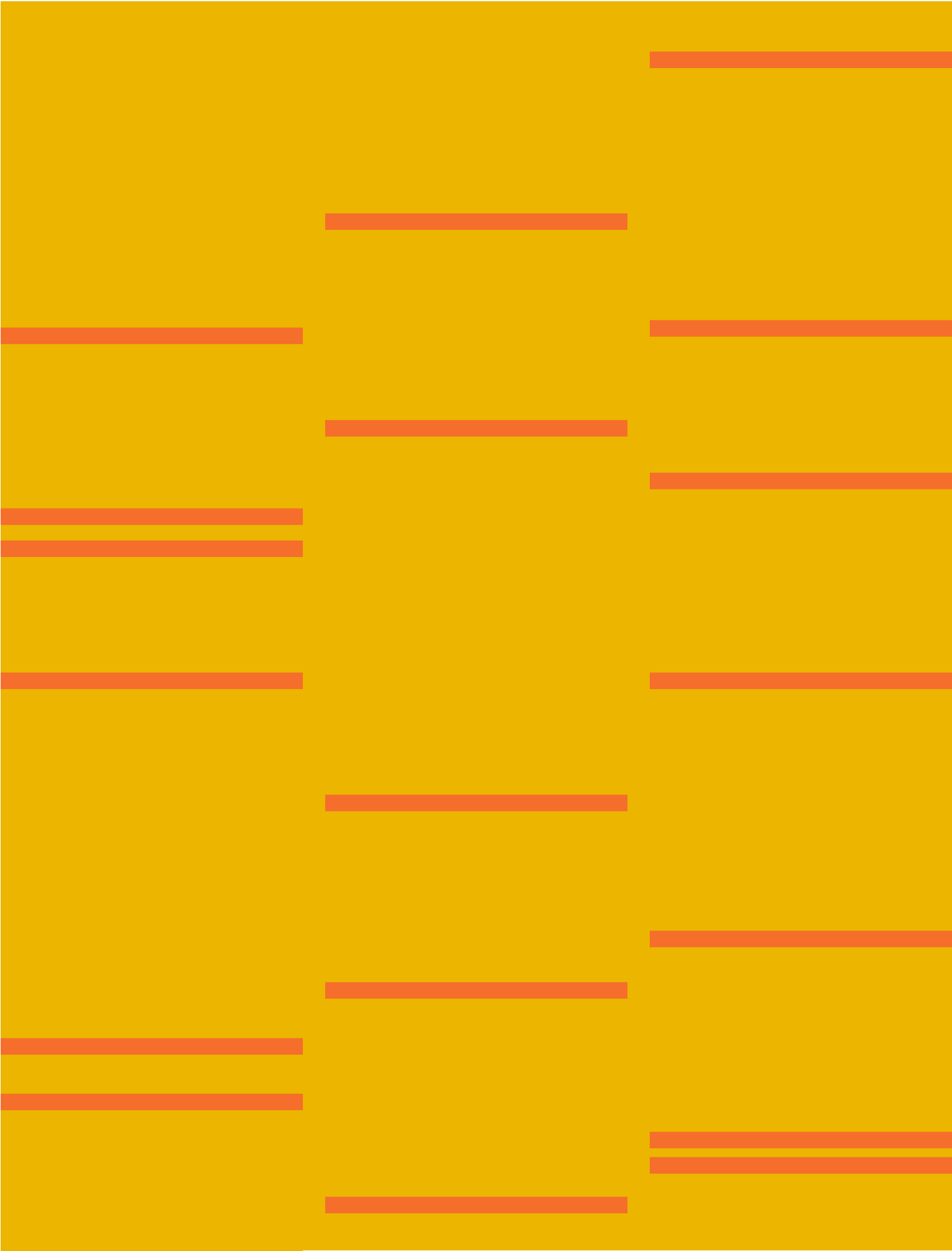
COLLEGE OF  
**MARIN**

# Say hello to your future

ACADEMIC YEAR 2022-2023

[cte.Marin.edu](https://cte.Marin.edu)





**Welcome** to Career Education at College of Marin. Your success is at the heart of everything we do. We believe that when students receive high quality training that leads to well-paying jobs, we build stronger, more thriving communities. Our programs can be your first step toward a rewarding career.

Career Education courses provide you with industry informed, hands-on training and work-based learning experiences that prepare you for real-world success. With flexible course offerings, you can take courses in the evenings, weekends, and online. Our talented instructors are experts in their field and will ensure you are prepared to reach your goals. Unlock your fullest potential with a quality and affordable education at College of Marin. Start your journey today!

**Bienvenidos** al College of Marin. Su éxito está en el corazón de todo lo que hacemos. Cuando los estudiantes obtienen las habilidades que los lleven a trabajos en demanda, nuestras comunidades serán más fuertes y prósperas. Nuestros programas de carreras pueden ser su primer paso hacia un futuro con recompensas.

Los cursos que ofrecemos le proveerán con los últimos conocimientos en la industria para que obtenga sus metas. Con nuestra flexibilidad en los cursos que ofrecemos, pueden tomar clases en las tardes, los fines de semana, y en línea. Nuestros instructores son expertos en las materias que enseñan. Le preparan para entrar en un campo competitivo para que obtenga sus ambiciones.

Alcance su potencial con una educación de calidad. ¡Empiece su viaje hoy en el College of Marin!



Sincerely,  
Alina Varona, Ed.D.  
Dean of Career Education and  
Workforce Development

A handwritten signature in blue ink that reads "Alina Varona". The signature is fluid and cursive, matching the printed name above it.

# Ten good reasons to choose us



JULIE CHEW  
Multimedia Studies-Graphic Design

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1

**High-quality instruction.** Our instructors are highly experienced professionals recognized as experts in their respective fields. They understand the needs and trends of their industry.

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2

**Save money.** COM prepares students for careers at a fraction of the expense of private programs. Tuition fees are as low as \$46 per unit for California residents.

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3

**Location and scheduling convenience.** With two campuses in Kentfield and Novato, COM also offers a wide array of evening and online classes to meet the scheduling needs of working students.

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4

**Get into a career faster.** Most career programs can be completed faster than degree programs. Students can complete certification for a new career in as little as two semesters.

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5

**Small class size.** Most COM classes have 10-22 students. This low student-to-teacher ratio allows instructors to work individually with students as needed while covering material in-depth.

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6

**Career training options for high-demand jobs.** COM has career training programs in a wide array of the fastest growing fields, including business and health.

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7

**Receive counseling services.** Plan for career success with an individualized Education Plan from a COM professional counselor.

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8

**Learn at your own pace.** Many students attend part-time, great for nontraditional students who are working, busy parents, or older students who wish to balance school, family, and career obligations.

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9

**Real-world education.** In addition to our career-focused curriculum, COM offers work experience and internships to give student career exposure and increase job opportunities upon program completion.

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10

**Receive financial aid.** Federal and state aid is available year-round and COM offers needs-based and merit-based scholarships.

# About

Our career focused educational pathways allow students to learn by exploring, collaborating, and doing. With programs ranging from one semester in length and many leading to industry recognized certificates, associates degrees, and four-year transfer options within two years, you can find a path that works for you.

We prepare students for high-demand, high-wage careers at a fraction of the cost of private programs. Your courses will focus on real-world, hands-on training to ensure your success today, tomorrow, and well into the future. Start your journey today.



Scan code to view latest map of our Indian Valley campus.





# One goal, multiple pathways

## **BUSINESS**

Accounting **P9**  
Business-Entrepreneurship **P13**  
Business Administration **P13**  
Hospitality Management **P40**  
Real Estate **P42**

## **COMPUTER INFORMATION SYSTEMS**

Computer Information Systems **P36**

## **HEALTHCARE**

Registered Dental Assisting **P38**  
Medical Assisting: Clinical and Administrative **P41**  
Registered Nursing **P29**

## **INDUSTRIAL TECHNOLOGY**

Automotive Collision Repair Technology **P35**  
Automotive Technology **P11**  
Construction **P15**  
Electronics Technology **P17**  
Machine and Metal Technology **P25**  
Theatrical Technologies: Video, Lighting,  
Set, Sound **P31**

## **MULTIMEDIA DESIGN**

Graphic Design **P23**  
Web Design and Development **P33**  
Digital Gaming Design **P21**

## **PUBLIC SERVICES & SAFETY**

Administration of Justice **P7**  
Court Reporting (Certified Shorthand Reporter) **P37**  
Public Safety **P27**  
Fire Technology: First Responder, EMT **P19**  
Early Childhood Education **P39**

To get started  
on your new pathway  
and to learn more  
visit us at [cte.marin.edu](http://cte.marin.edu)  
or call (415) 457-8811 x8200.

# Administration of Justice

## CAREERS / ANNUAL AVERAGE INCOME

- Corrections Officer/Jailer - \$85,650
- Probation Officer/Correctional Treatment Specialist - \$103,830
- Police or Sheriff's Patrol Officer - \$114,567
- Detective/Criminal Investigator - \$90,765

## PROGRAM OFFERINGS

- Administration of Justice, Associate in Science Degree for Transfer (60.0 Units)
- Administration of Justice, Associate in Science Degree (60.0 Units)
- Administration of Justice, Certificate of Achievement (27.0 Units)

## FALL CORE CLASSES

- AJ110 - Introduction to Administration of Justice (3 units, CSU/UC)
- AJ118 - Community Oriented Policing and Problem Solving (3 units, CSU/UC)
- AJ204 - Crime and Delinquency (3 units, CSU/UC)

## SPRING CORE CLASSES

- AJ100 - Criminal Justice and Society (3 units, CSU)
- AJ111 - Criminal Law (3 units, CSU/UC)
- AJ116 - Juvenile Law and Procedure (3 units, CSU)
- AJ212 - Criminal Evidence (3 units, CSU)
- AJ215- Introduction to Investigation (3 units, CSU)
- AJ220- Vice, Narcotics, and Organized Crime (3 units, CSU)

\* Many of these courses are offered in the Fall and Spring semesters. Course scheduling is subject to change. All classes are located at Indian Valley Campus. Please check with a counselor to determine your educational plan.

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Ron Palmer, Chair  
RPalmer@marin.edu  
(628) 234-8532

## PROGRAM ONLINE

[academics.marin.edu/program/aj](http://academics.marin.edu/program/aj)

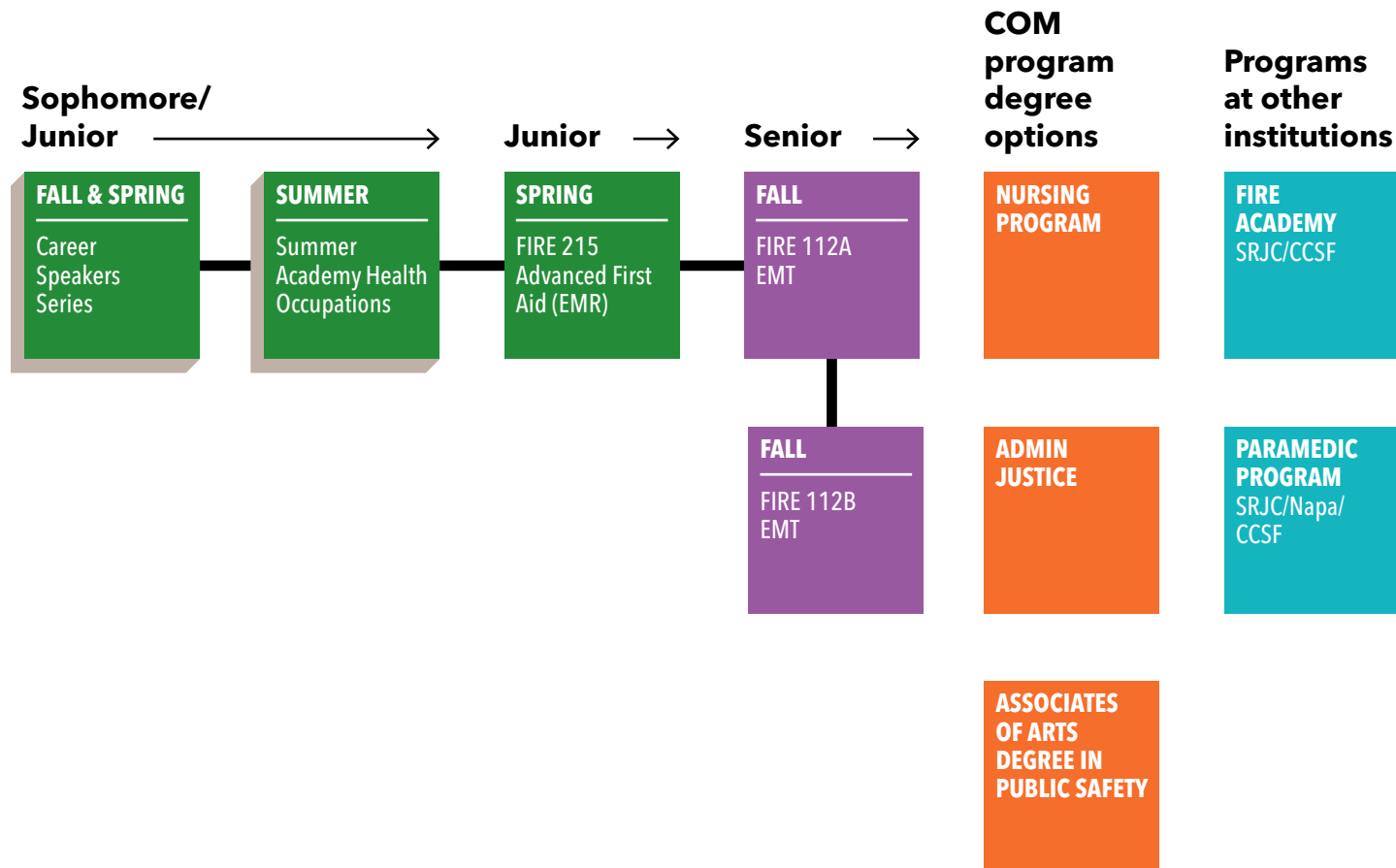
## COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Administration of Justice

## High School-to-College Career Pathway Map

[academics.marin.edu/program/aj](https://academics.marin.edu/program/aj)



To get first-hand knowledge of careers,  
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[marinschools.org/Page/8304](https://marinschools.org/Page/8304).



### Additional career program options

- Wildland Fire
- Fire Reserve/Volunteer



# Applied Accounting

## CAREERS / ANNUAL AVERAGE INCOME

- Payroll Specialist - \$60,715
- Billing Clerk - \$53,526
- Bookkeeper - \$54,382
- Accountants and Auditors - \$90,264
- Procurement - \$50,421
- Tax Preparer - \$64,534

## PROGRAM OFFERINGS

- Certificate of Achievement in Applied Accounting, Occupational (23 units)

## SPRING AND FALL CORE CLASSES

BUS 101 – Intro to Business (3 units, CSU/UC, KTD)  
 BUS 113 – Managerial Accounting (4 units, CSU/UC, Online)  
 CIS 110 – Intro Computer Info Systems (3 units, CSU/UC, IVC)

BUS 112 – Financial Accounting (4 units, CSU/UC, KTD)  
 BUS 115 – Applied Computer Accounting (3 units, CSU/UC, KTD)  
 CIS 171 – Applied Spreadsheet Design Using MS Excel (3 units, CSU, IVC)

## + SELECT 9 UNITS FROM THE FOLLOWING

BUS 107 – Business Law (3 units, CSU/UC, KTD)  
 BUS 124 – Marketing (3 units, CSU, Online)  
 BUS 144 – Business Communication (3 units, CSU, KTD)

BUS 150 – Supervision and Management (3 units, CSU, KTD)  
 ECON 101 – Macroeconomics (3 units, CSU/UC, KTD and IVC)  
 ECON 102 – Microeconomics (3 units, CSU/UC, KTD and On-line)

Course scheduling is subject to change. Please check with a counselor to determine your educational plan.

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High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Timothy Wat, Chair  
 TimWat@marin.edu  
 (415) 485-9630

## PROGRAM ONLINE

[academics.marin.edu/program/bus](http://academics.marin.edu/program/bus)

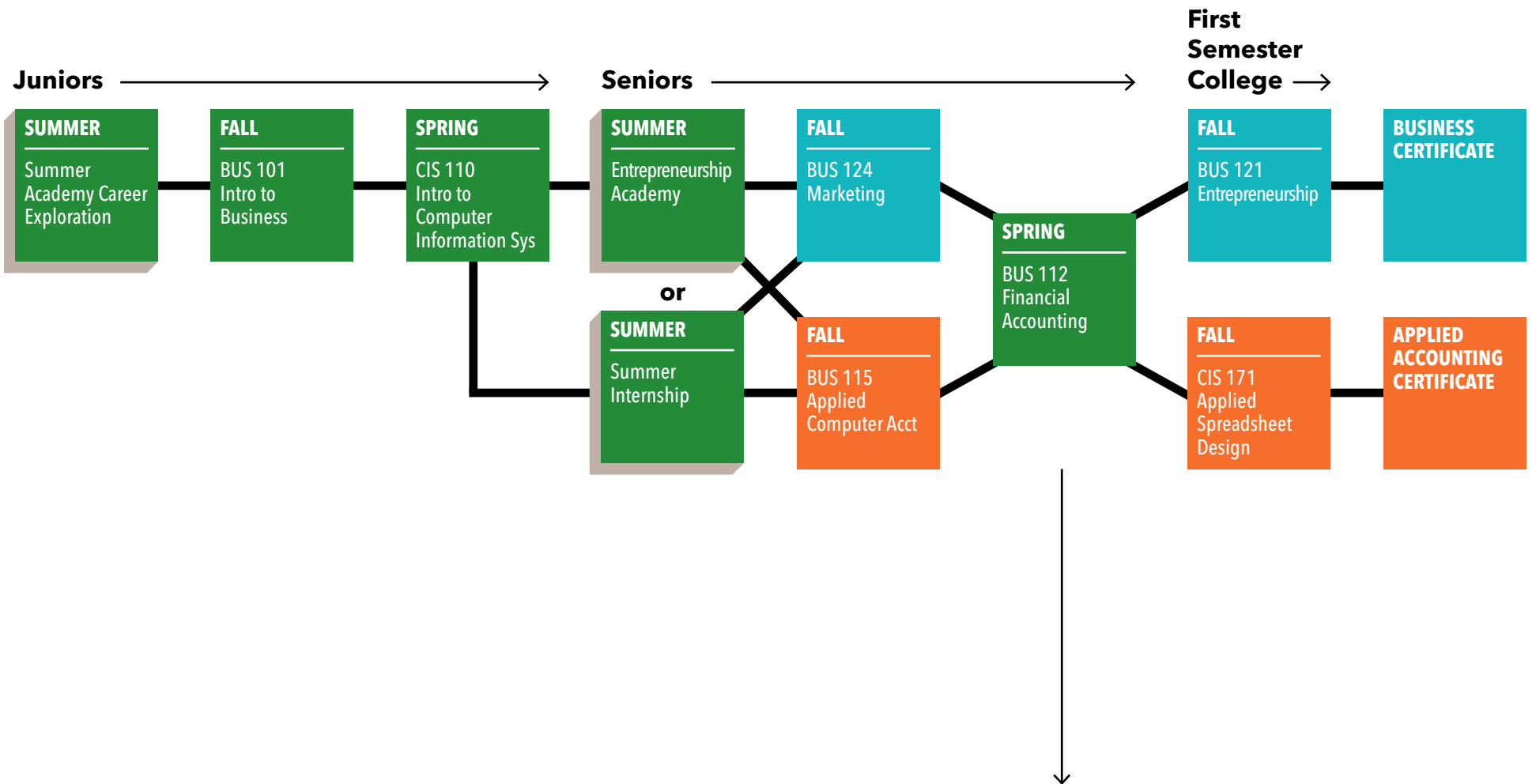
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# Applied Accounting

## High School-to-College Career Pathway Map

[academics.marin.edu/program/bus](http://academics.marin.edu/program/bus)



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### Earn College Units

If you've come this far, you have earned  
13 units toward a 23-25-unit  
Business certificate!

# Automotive Technology

## CAREERS / ANNUAL AVERAGE INCOME

- Automotive Service Technician and Mechanics - \$54,293
- Electronic Equipment Installers and Repairers for Motor Vehicles - \$47,450

## PROGRAM OFFERINGS

- Associate in Science degree in Automotive Technology, Master Repair Technician (60.0 units)
- Certificate of Achievement, Automotive Chassis and Drivetrain Specialist (20.0 units)
- Certificate of Achievement, Automotive Electronics Specialist (18.0 units)
- Certificate of Achievement, Automotive Engine Specialist (19.0 units)
- Certificate of Achievement, Automotive Technology: Master Repair Technician (52.5 units)

## FALL CORE CLASSES

AUTO 113 - Specialized Electronic Training (5 units, CSU)  
 AUTO 114 - Automotive Engine Performance A8 (4 units, CSU)  
 AUTO 118 - Brakes, Alignment, and Suspension (6 units, CSU)  
 AUTO 215 - Vehicle Service (4 units, CSU)  
 AUTO 228 - Automotive Engine Performance L1 (3 units, CSU)  
 AUTO 230 - Alternative Fuel Vehicles (2 units, CSU)  
 AUTO 260 - Electronic Instrument Certification (3 units, CSU)  
 AUTO 292 - Electric and Hybrid Vehicle Design and Maintenance (3 units, CSU)

**\* MANY OF THESE COURSES ARE OFFERED IN THE FALL AND SPRING SEMESTERS. COURSE SCHEDULING IS SUBJECT TO CHANGE. ALL CLASSES ARE LOCATED AT INDIAN VALLEY CAMPUS.**

## SPRING CORE CLASSES

AUTO 100 - Career Math, Resumes, and Customer Relations (5 units, CSU)  
 AUTO 110A - Introduction to the Automotive Program (3 units, CSU) - Summer, Spring and Fall  
 AUTO 112 - Automotive Engines (4 units, CSU)  
 AUTO 116 - Automotive Electrical Systems A6 (4 units, CSU)  
 AUTO 229 - Automotive Body Electrical Systems (3 units, CSU)  
 AUTO 233 - Manual Drive Trains and Axles (4 units, CSU)

**AUTO OFFERS 3 DIFFERENT SELECTIONS OF MOST CLASSES: FUNDAMENTALS, TROUBLESHOOTING OR REPAIR. PLEASE CHECK WITH A COUNSELOR TO DETERMINE YOUR EDUCATIONAL PLAN.**

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## PROGRAM CONTACT

Mark Barrall  
 MBarrall@marin.edu  
 (415) 457-8811 x8200

## PROGRAM ONLINE

[academics.marin.edu/program/auto](http://academics.marin.edu/program/auto)

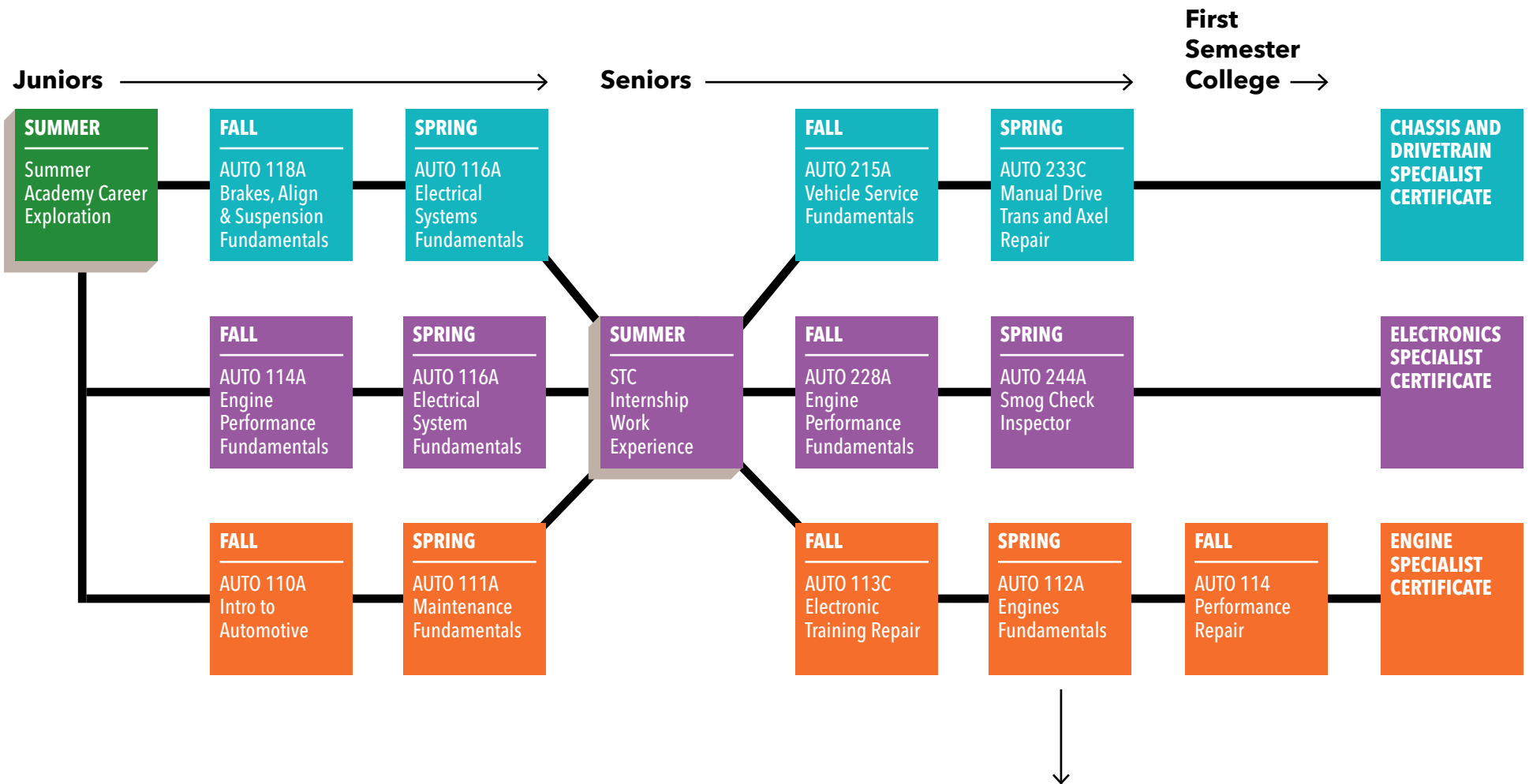
## COUNSELING

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# Auto Technology

## High School-to-College Career Pathway Map

[academics.marin.edu/program/auto](https://academics.marin.edu/program/auto)



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### Earn College Units

If you've come this far, you have either completed certificates in Chassis Drivetrain Specialist or Electronics Specialist. If you're on the Engine Specialist pathway, you only have one more class to go before you get to COM!

# Business

General and Transfer

## CAREERS / ANNUAL AVERAGE INCOME

- Business Operations Specialists - \$79,884
- Sales Managers - \$132,848
- Administrative Services Managers - \$116,901
- General or Operations Managers - \$141,570
- Marketing Managers - \$154,601
- Financial Managers - \$142,214

## PROGRAM OFFERINGS

- Associate in Science in Business, General (60.0 units)
- Associate in Science for Transfer in Business Administration (60.0 units)
- Certificate of Achievement in Business, General (16.0 units)
- Skills Certificate, Business Management and Supervision (9.0 units)
- Skills Certificate, Business Start-up: E-Commerce and Social Media (6.0 units)
- Skills Certificate, Small Business Management (6.0 units)

## A.S. DEGREE FOR TRANSFER

### REQUIRED CORE

- ECON 101-Principles of Macroeconomics (3 units, CSU/UC)
- ECON 102-Principles of Microeconomics (3 units, CSU/UC)
- BUS 112-Financial Accounting (4 units, CSU/UC)
- BUS 113-Managerial Accounting (4 units, CSU/UC)
- BUS 107-Business Law (3 units, CSU/UC)

+ additional 3 courses from a selected list

## A.S. DEGREE, GENERAL

### REQUIRED CORE

- BUS 101-Intro to Business (3 units, CSU/UC)
- BUS 112-Financial Accounting (4 units, CSU/UC)
- BUS 124-Marketing (3 units, CSU only)
- BIS 150-Supervision and Management (3 units, CSU only)
- CIS 110-Intro Computer Info Systems (3 units, CSU/UC)

+ additional 9 Units from a selected list

## CERT OF ACHIEVEMENT, GENERAL

### REQUIRED CORE

- BUS 101-Intro to Business (3 units, CSU/UC)
- BUS 112-Financial Accounting (4 units, CSU/UC)
- BUS 124-Marketing (3 units, CSU only)
- BIS 150-Supervision and Management (3 units, CSU only)
- CIS 110-Intro Computer Info Systems (3 units, CSU/UC)

+ additional 9 Units from a selected list

\*All course scheduling is subject to change. Most courses are available in the Fall and Spring semesters and offered at Kentfield campus or online. Please check with a counselor for additional required courses and to determine your educational plan.

## TO GET STARTED

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## PROGRAM CONTACT

Timothy Wat, Chair  
TimWat@marin.edu  
(415) 485-9630

## PROGRAM ONLINE

[academics.marin.edu/program/bus](http://academics.marin.edu/program/bus)

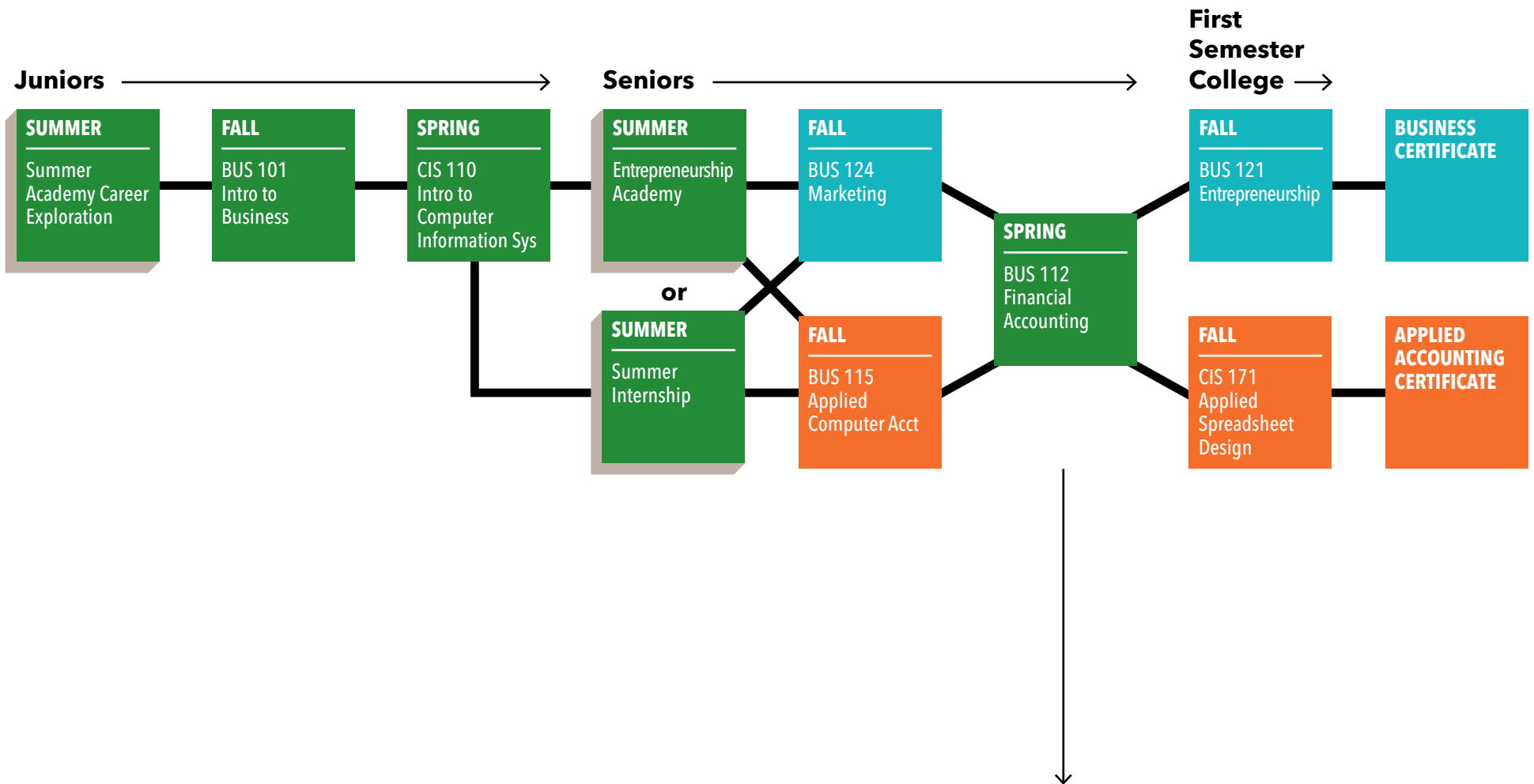
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# Business

## High School-to-College Career Pathway Map

[academics.marin.edu/program/bus](https://academics.marin.edu/program/bus)



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### Earn College Units

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13 units toward a 23-25-unit  
Business certificate!



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# Construction

## CAREERS / ANNUAL AVERAGE INCOME

- Construction Worker/Equipment Operator - \$59,190
- Carpenters - \$71,520

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## SKILLS TRAINING

- You may gain construction skills in a Theater Technologies stagecraft and stage carpentry classes, Welding classes or through a fundamentals vocational class.

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## FALL AND SPRING CORE CLASSES

- VOCC 100 - Construction Fundamentals

\* Please check with a counselor to determine your educational plan.

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## PROGRAM CONTACT

Ron Palmer, Chair  
RPalmer@marin.edu  
(415) 457-8811 x8200

## PROGRAM ONLINE

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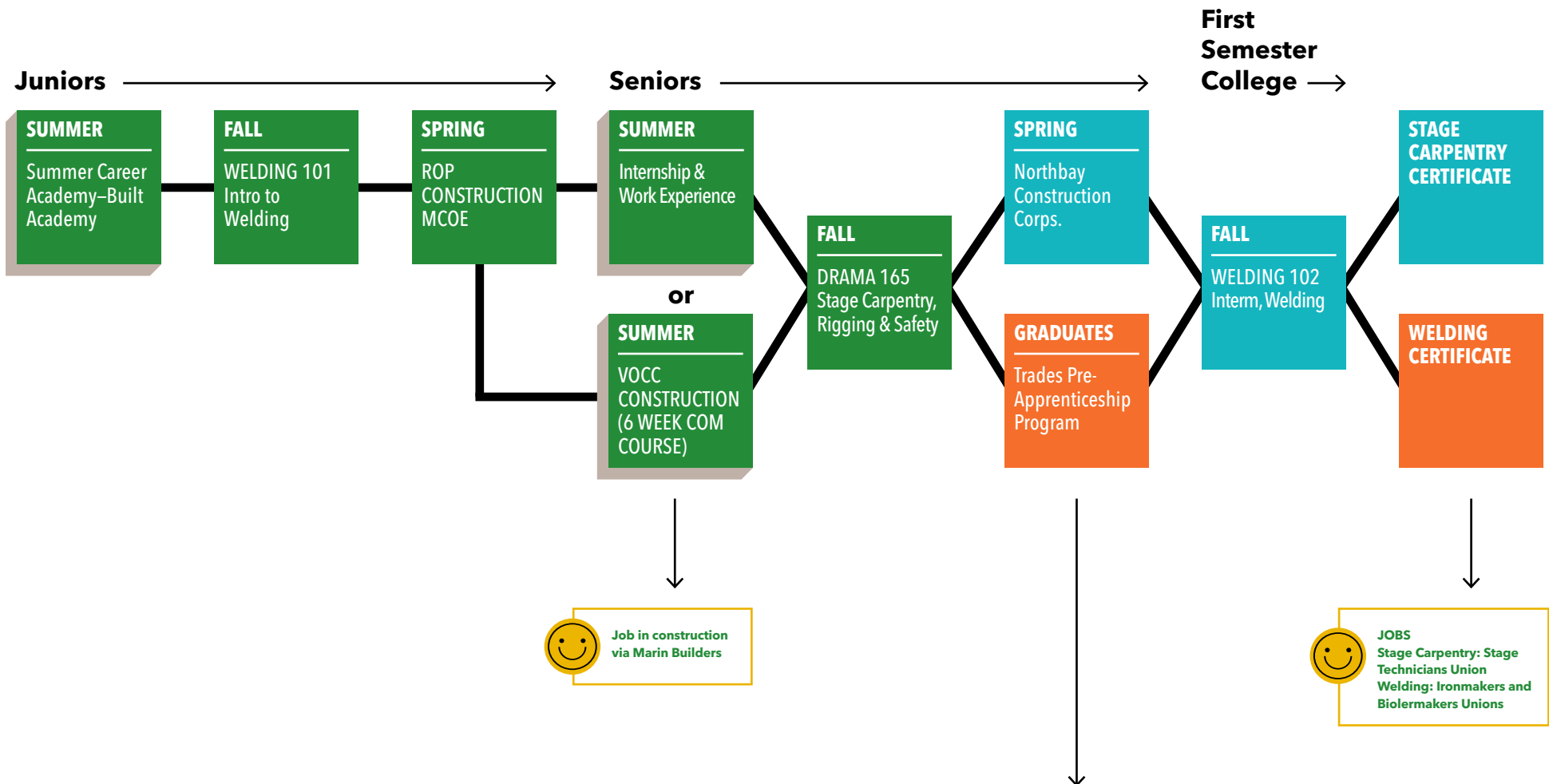
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[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Construction

## High School-to-College Career Pathway Map

[cte.marin.edu/node/1171](https://cte.marin.edu/node/1171)



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High School graduates can enroll in a Trades  
Apprenticeship Readiness Program (North Bay TIPs)  
if interested in joining a trades union.  
Visit [learnconstructionjob.org](https://learnconstructionjob.org).

# Electronics Technology

## CAREERS / ANNUAL AVERAGE INCOME

- Solar Technician - \$110,880
- Electric Car Technician - \$78,600
- Electronics Technician - \$72,630

## PROGRAM OFFERINGS

- Certificate of Achievement, Automotive Electronics Specialist A6, A7 & A8 (18 units)

## FALL CORE CLASSES

AUTO114A - Automotive Engine Performance A8 Fundamentals, Troubleshooting or Repair (4 units, CSU)  
 AUTO228A - Automotive Engine Performance L1 Fundamentals, Troubleshooting or Repair (4 units, CSU)

## SPRING CORE CLASSES

AUTO116A - Automotive Electrical Systems A6 Fundamentals, Troubleshooting or Repair (6 units, CSU)  
 AUTO244A - Smog Check Inspector Level 1 and 2 Training (4 units, CSU)

## ADDITIONAL ELECTRONIC TECHNOLOGY COURSES

ELEC120 - Electrical and Alternative Energies (3 units, CSU)  
 ELEC200 - Solar Photovoltaic Design (3 units, CSU)  
 ELEC260 - Electronic Instrument Certification (3 units, CSU)  
 ELEC290A - Electric Vehicle Conversion and Hybrid Maintenance (3 units, CSU)

ELEC292A - Electric and Hybrid Vehicle Design and Maintenance (3 units, CSU)

\* All course scheduling is subject to change. Classes are located at Indian Valley Campus. Please check with a counselor to determine your educational plan.

## TO GET STARTED

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High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Mark Barrall  
 MBarrall@marin.edu  
 (415) 457-8811 x8200

## PROGRAM ONLINE

[academics.marin.edu/program/elec](http://academics.marin.edu/program/elec)

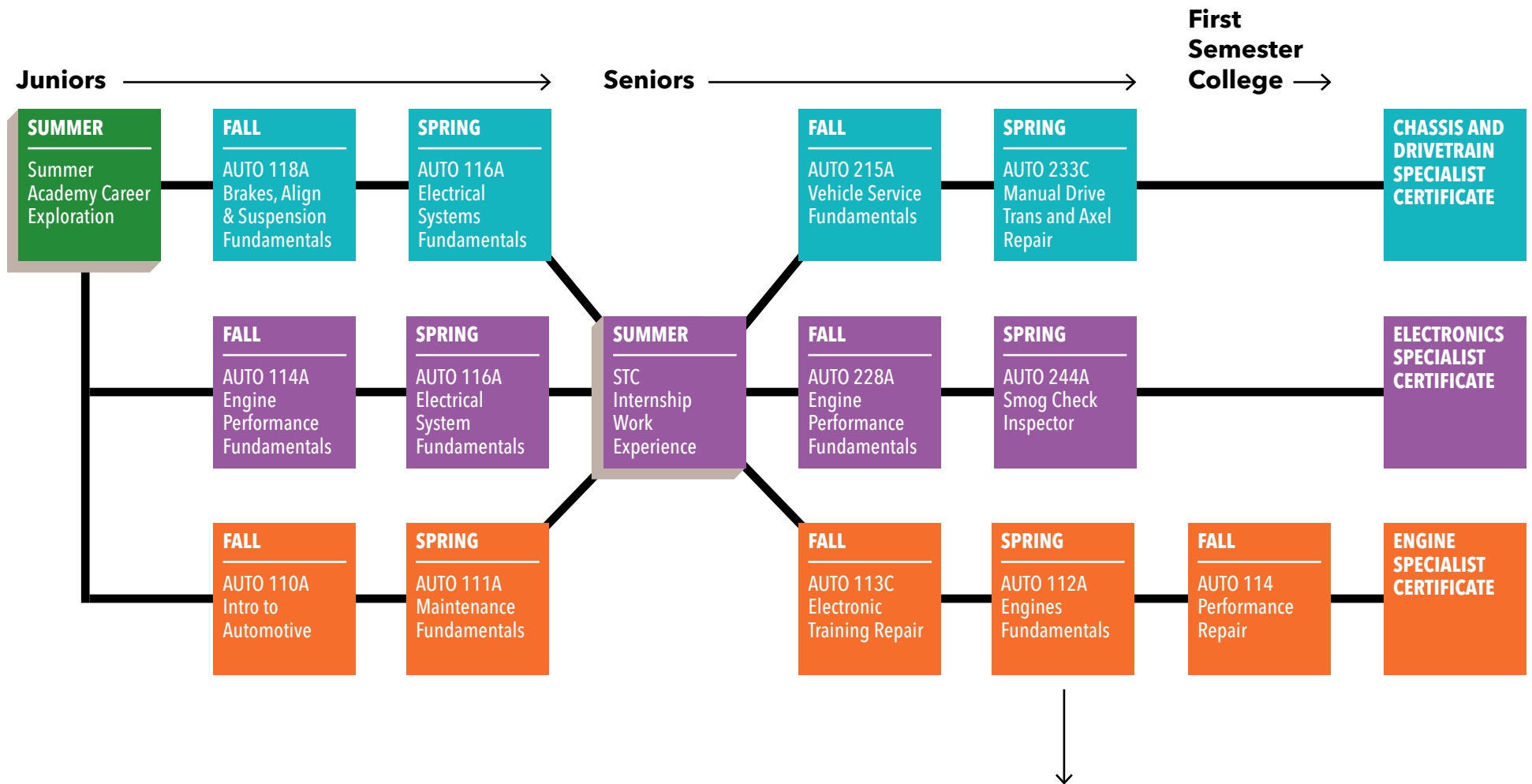
## COUNSELING

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# Electronics Technology

## High School-to-College Career Pathway Map

[academics.marin.edu/program/elec](https://academics.marin.edu/program/elec)



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### Earn College Units

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# Fire Technology

## CAREERS / ANNUAL AVERAGE INCOME

- Emergency Medical Technician - \$65,000
- Emergency Medical Responder - \$50,000
- Paramedics - \$90,000
- Firefighters - \$106,880

## PROGRAM OFFERINGS

- Skills Certificate, Emergency Medical Technician Training Course (7.0 units)
- Associate of Arts degree in Public Safety (60 units)

## CORE CLASSES

- FIRE 215 - Advanced First Aid/First Responder (3 units, CSU/UC)
- FIRE 112 - Emergency Medical Technician I (7 units, CSU)
- FIRE 120A - Emergency Medical Technician - 1 Refresher A (1.5 units, CSU)
- FIRE 120B - Emergency Medical Technician - 1 Refresher B (3 units, CSU)

\* Many of these courses are offered in the Fall and Spring semesters. All classes are located at Indian Valley Campus. Course scheduling is subject to change. Please check with a counselor to determine your educational plan. The courses Fire120A/B are available to refresh your certificate if expiring or expired.

## TO GET STARTED

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## PROGRAM CONTACT

Angela Olmanson  
AOlmanson@marin.edu  
(415) 485-7667

## PROGRAM ONLINE

[academics.marin.edu/program/fire](http://academics.marin.edu/program/fire)

## COUNSELING

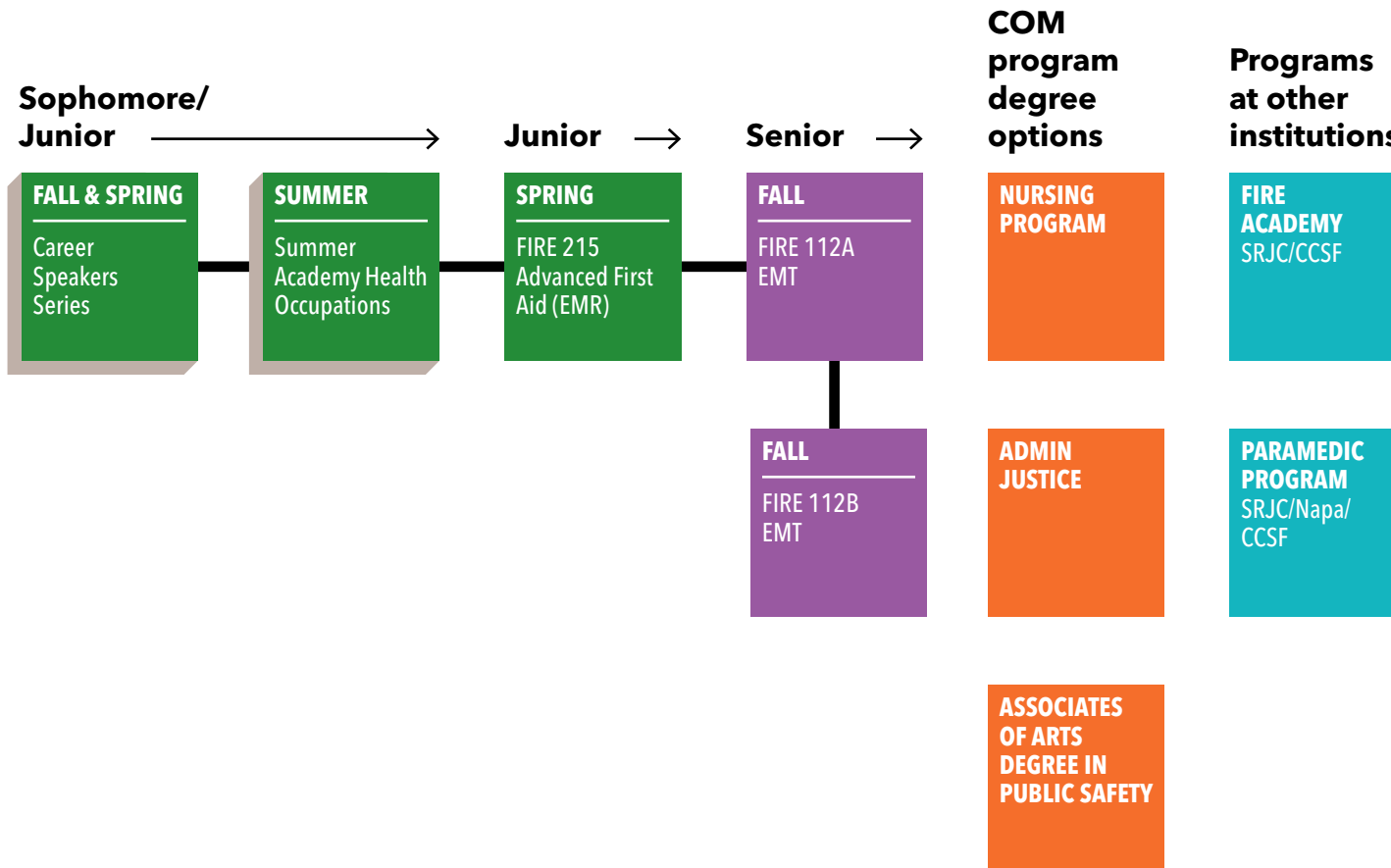
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# Fire Technology

## High School-to-College

### Career Pathway Map

[academics.marin.edu/program/fire-technology](https://academics.marin.edu/program/fire-technology)



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#### Additional career program options

- Wildland Fire
- Fire Reserve/Volunteer



# Game Design

Multimedia Studies

## CAREERS / ANNUAL AVERAGE INCOME

- Multimedia Artists and Animators - \$90,109

## PROGRAM OFFERINGS

- Associate in Science degree in Multimedia Studies, Entertainment (60.0 units)
- Certificate of Achievement, Multimedia Studies, Entertainment (30.5 units)

## FALL CORE CLASSES

MMST 101 - Orientation to Multimedia (0.5 units, CSU)  
 MMST 110 - Intro to Multimedia (3 units, CSU)  
 MMST 141 - 3D Modeling & Textures (3 units, CSU)  
 MMST 141 - 3D Modeling & Textures (3 units, CSU)  
 MMST 146 - Video and Sound I: Editing (3 units, CSU)  
 MMST 152 - Game Development II (3 units, CSU)  
 MMST 156 - Video/Sound Advanced Editing (3 units, CSU)  
 MMST 213E - Entertainment Internship (3 units)

## SPRING CORE CLASSES

MMST 111 - Multimedia Production (3 units, CSU)  
 MMST 142 - Game Development I (3 units, CSU)  
 MMST 161 - 3D III: Animation (3 units, CSU)  
 MMST 166 - Visual Effects I (3 units, CSU)  
 MMST 200E - Portfolio Development (3 units, CSU)

\*All course scheduling is subject to change. Classes are located online and at IVC campus. Several courses are offered in the Fall and Spring semesters. Please check with a counselor to determine your educational plan.

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## PROGRAM CONTACT

James Gonzalez  
 JGonzalez@marin.edu  
 (415) 457-8811 x8250

## PROGRAM ONLINE

[academics.marin.edu/program/mmst](http://academics.marin.edu/program/mmst)

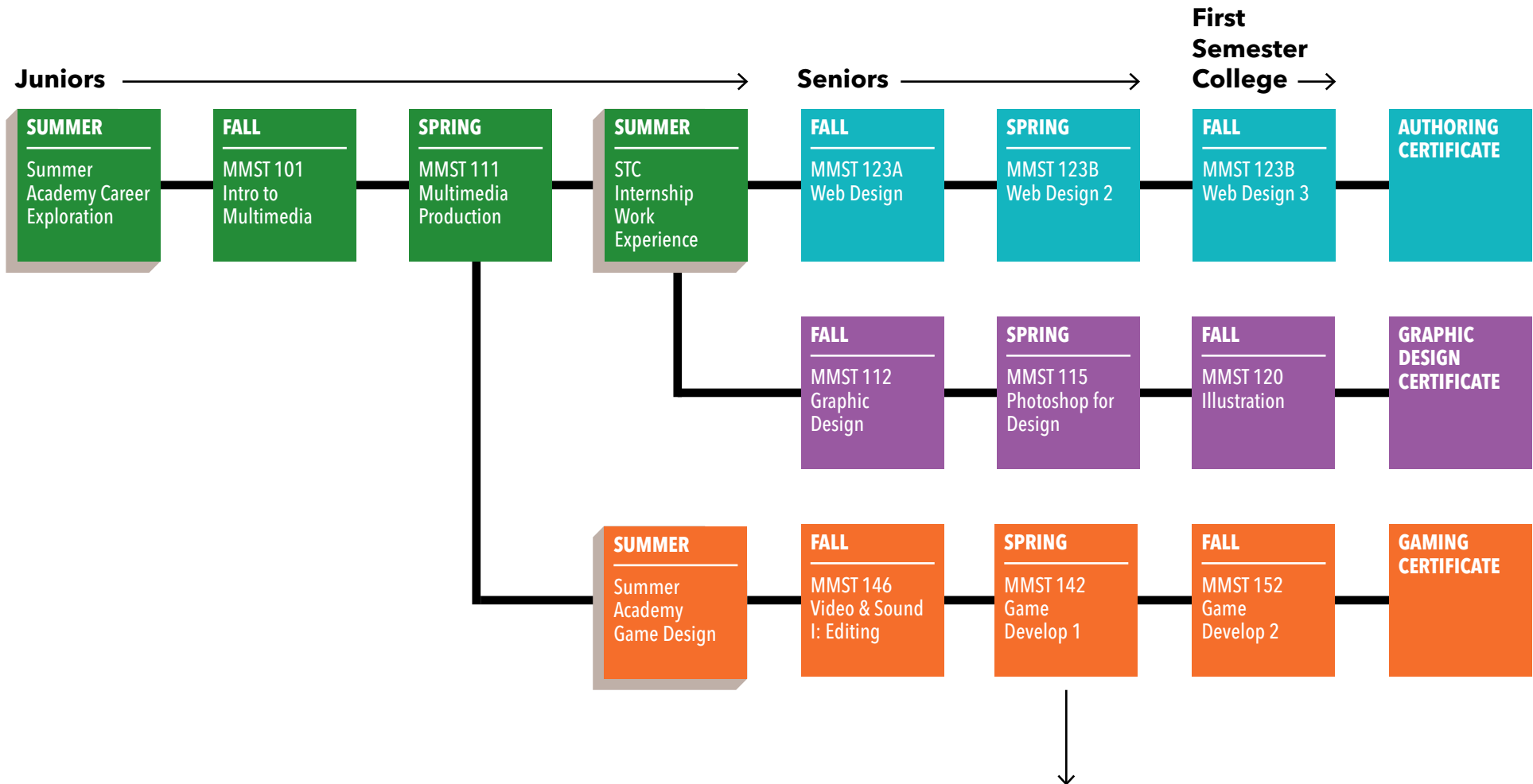
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[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Game Design

## High School-to-College Career Pathway Map

[academics.marin.edu/program/mmst](https://academics.marin.edu/program/mmst)



To get first-hand knowledge of careers,  
join the Bright Futures Speaker Series at  
[marinschools.org/Page/8304](https://marinschools.org/Page/8304).



### Earn College Units

If you've come this far, you have earned  
15 units toward a 24.5 to 27.5-unit  
Multimedia Studies certificate!

# Graphic Design

Multimedia Studies

## CAREERS / ANNUAL AVERAGE INCOME

- Graphic Design - \$74,864
- Multimedia Artists - \$90,109

## PROGRAM OFFERINGS

- Associate in Science Degree in Graphic Design (60.0 units)
- Certificate of Achievement, Graphic Design (18 units)
- Associate in Science Degree in Multimedia Studies - Graphic Design Track (60.0 units)
- Certificate of Achievement, Multimedia Studies - Graphic Design Track (24.5 units)

## FALL CORE CLASSES

MMST 101 - Orientation to Multimedia (0.5 units, CSU)  
 MMST 110 - Introduction to Multimedia (3 units, CSU)  
 GDES112 or MMST 112 - Graphic Design I (3 units, CSU)  
 GDES 120 or MMST 120 - Illustration (3 units, CSU)  
 GDES 132 or MMST 132 - Typography (3 units, CSU)

## SPRING CORE CLASSES

MMST 111 - Multimedia Production (3 units, CSU)  
 GDES 115 or MMST 115 - Photoshop for Design (3 units, CSU)  
 GDES 122 or MMST 122 - Graphic Design II (3 units, CSU)  
 GDES 200 or MMST 200 - Graphic Design Portfolio  
 Development (3 units, CSU)

\*All course scheduling is subject to change. Several classes may be offered in the Fall and Spring semesters. Courses are held online and at IVC campus. Please check with a counselor to determine your educational plan.

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

James Gonzalez  
 JGonzalez@marin.edu  
 (415) 457-8811 x8250

## PROGRAM ONLINE

[academics.marin.edu/program/mmst](http://academics.marin.edu/program/mmst)

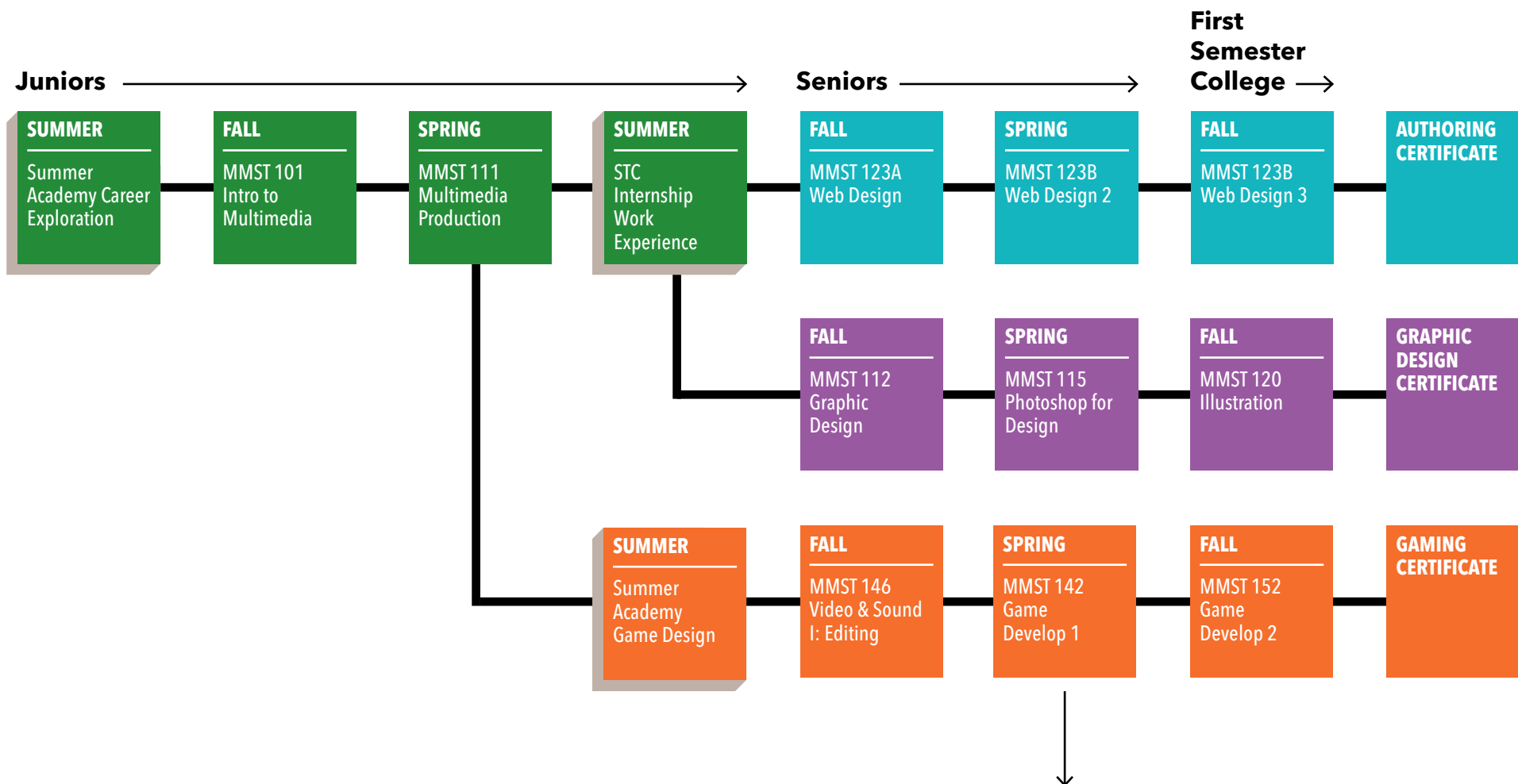
## COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Graphic Design

## High School-to-College Career Pathway Map

[academics.marin.edu/program/mmst](https://academics.marin.edu/program/mmst)



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[marinschools.org/Page/8304](https://marinschools.org/Page/8304).



### Earn College Units

If you've come this far, you have earned  
15 units toward a 24.5 to 27.5-unit  
Multimedia Studies certificate!

# Machine, Metals Technology & Welding

**CAREERS / ANNUAL AVERAGE INCOME**

- Computer Numerically Controlled Tool Operators - \$49,500
- Computer Numerically Controlled Tool Programmers - \$82,900
- Machinists - \$56,950
- Welders, Soldering and Brazing Machine Setters - \$46,000

**PROGRAM OFFERINGS**

- Associate of Science degree in Machine & Metals Technology (60 units)
- Certificate of Achievement, Machine & Metals Technology, Occupational (25.5 units)

**MACHINE & METALS FALL CORE CLASSES**

MACH100 - Careers, Precision Measurement and Math for Industry (4 units, CSU)  
MACH101 - Introduction to Machine Technology (4 units, CSU)  
MACH103 - Machine Tool Processes (2 units, CSU)  
MACH105 - CAD-CAM Production (3 units, CSU)  
MACH107 - CNC Programming for Mills and Lathes (2 units, CSU)

**MACHINE & METALS SPRING CORE CLASSES**

MACH102 - Intermediate Machine Technology (4 units, CSU)  
MACH104 - CAD 3D Modeling and Drafting (3 units, CSU)  
MACH106 - Introduction to CNC Machining (2 units, CSU)

**WELDING FALL CORE CLASSES**

WELD101 - Introduction to Welding (4 units, CSU)  
WELD102 - Intermediate GMAW/MIG Welding (2 units, CSU)  
WELD103 - Advanced GMAW/MIG Welding (2 units, CSU)  
WELD104 - Intermediate GTAW/TIG Welding (2 units, CSU)

**WELDING SPRING CORE CLASSES**

WELD105 - Advanced GTAW/TIG Welding (2 units, CSU)  
WELD106 - SMAW Welding (2 units, CSU)  
WELD107 - OFW and Welding Fabrication (2 units, CSU)

\* Course scheduling is subject to change. Please check with a counselor to determine your educational plan. Classes are located at Indian Valley Campus.

**TO GET STARTED**

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

**PROGRAM CONTACT**

Ron Palmer, Chair  
RPalmer@marin.edu  
(415) 457-8811 x8200

**PROGRAM ONLINE**

[academics.marin.edu/program/mach](http://academics.marin.edu/program/mach)

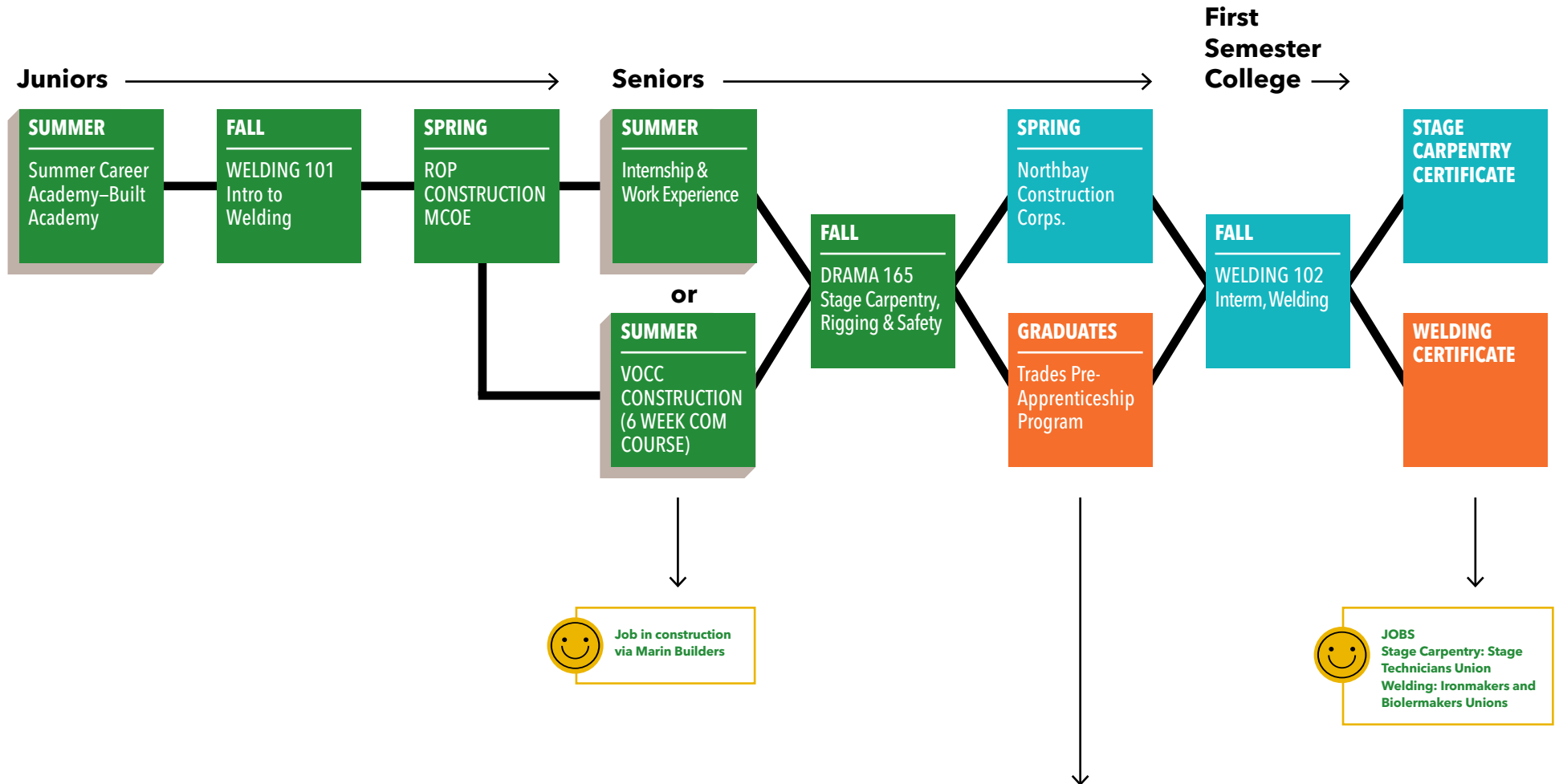
**COUNSELING**

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Welding

## High School-to-College Career Pathway Map

[academics.marin.edu/program/mach](https://academics.marin.edu/program/mach)



To get first-hand knowledge of careers,  
join the Bright Futures Speaker Series at  
[marinschools.org/Page/8304](https://marinschools.org/Page/8304).

High School graduates can enroll in a Trades  
Apprenticeship Readiness Program (North Bay TIPs)  
if interested in joining a trades union.  
Visit [learnaconstructionjob.org](https://learnaconstructionjob.org).



# Public Safety

## CAREERS / ANNUAL AVERAGE INCOME

- Emergency Medical Technician - \$65,000
- Emergency Medical Responder - \$50,000
- Paramedics - \$90,000
- Firefighters - \$106,880
- Police or Sheriff's Patrol Officer - \$114,567

## PROGRAM OFFERINGS

- Associate of Arts degree in Public Safety (60 units)
- Skills Certificate, Emergency Medical Tech Training (7 units)

## REQUIRED COURSES

### 10 UNITS, OFFERED SPRING AND FALL SEMESTERS

FIRE 112-Emergency Medical  
Technician I (7 units, CSU)  
FIRE 215-Advanced First Aid/First  
Responder (3 units, CSU/UC)

## ELECTIVE COURSES

### FIRE TECHNOLOGY

- Fire Protection  
Organization
- Wildland Fire
- Work Experience
- Medical Terminology I
- Medical Terminology II
- Human Biology

### PARAMEDIC

- Work Experience
- Medical Terminology I
- Medical Terminology II
- Nutrition
- Human Biology

### POLICE

- Work Experience
- Intro to Administrative  
Justice
- Community Oriented  
Policing and Problem Solving
- Introduction to Investigation
- Introduction to Sociology
- Modern Social Problems

Many more elective courses are available to select from. This degree is a complete transferable degree plan for CSU = California State Universities. Please check with a counselor to determine your educational plan. Classes are located at Indian Valley and Kentfield campuses.

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Angela Olmanson  
AOlmanson@marin.edu  
(415) 485-7667

## PROGRAM ONLINE

[academics.marin.edu/program/fire](http://academics.marin.edu/program/fire)

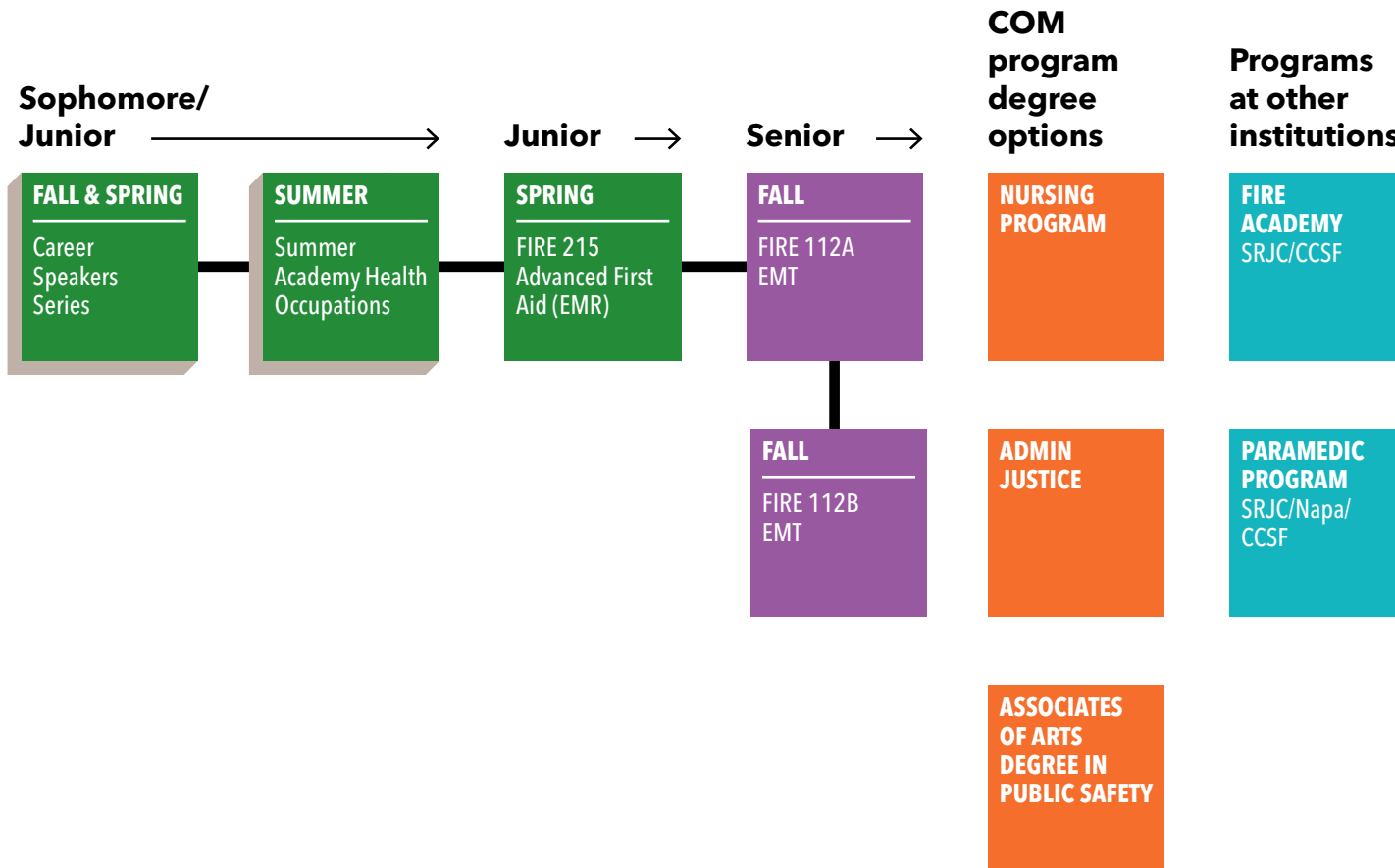
## COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Public Safety

## High School-to-College Career Pathway Map

[academics.marin.edu/program/fire-technology](https://academics.marin.edu/program/fire-technology)



To get first-hand knowledge of careers,  
join the Bright Futures Speaker Series at  
[marinschools.org/Page/8304](https://marinschools.org/Page/8304).



### Additional career program options

- Wildland Fire
- Fire Reserve/Volunteer

# Registered Nursing

## CAREERS / ANNUAL AVERAGE INCOME

- Registered Nurse - \$114,000

## PROGRAM OFFERINGS

- Associate of Science Degree in Nursing, Registered, Occupational or Transfer (60.0 units)

### FALL 1 CORE CLASSES

NE180/L - Fundamentals of Nursing + Lab (5 units)  
NE181 - Clinical Application Lab I (0.5 units)  
NE185/L - Medical Surgical Nursing I + Lab (5 units)  
NE188 - Pharmacology I (1 unit)

### FALL 2 CORE CLASSES

NE281 - Clinical Application Lab III (0.5 units)  
NE283B/L - Pediatrics + Lab (2.5 units)  
NE284/L - Mental Health Clinical + Lab (2 units)  
NE288B - Pharmacology III (1 unit)

### SPRING 1 CORE CLASSES

NE 182 - Clinical Applications Lab II (0.5 units)  
NE280/L - Medical Surgical Nursing II + Lab (4.5 units)  
NE283A/L - Maternal Child Nursing A + Lab (4 units)  
NE288A - Pharmacology II (1 unit)

### SPRING 2 CORE CLASSES

NE285/L - Medical Surgical III + Lab (5 units)  
NE 286/L - Professional Role Development + Lab (4.5 units)

\* Prerequisites and an application process are required to enter this program. Please check with a counselor to determine your educational plan. Additional courses required including Human Anatomy, Human Physiology, Microbiology, Chemistry, English, Psychology, Anthropology, and Communication.

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

### PROGRAM CONTACT

Alicia Bright  
ABright@marin.edu  
(415) 457-8811 x7326

### PROGRAM ONLINE

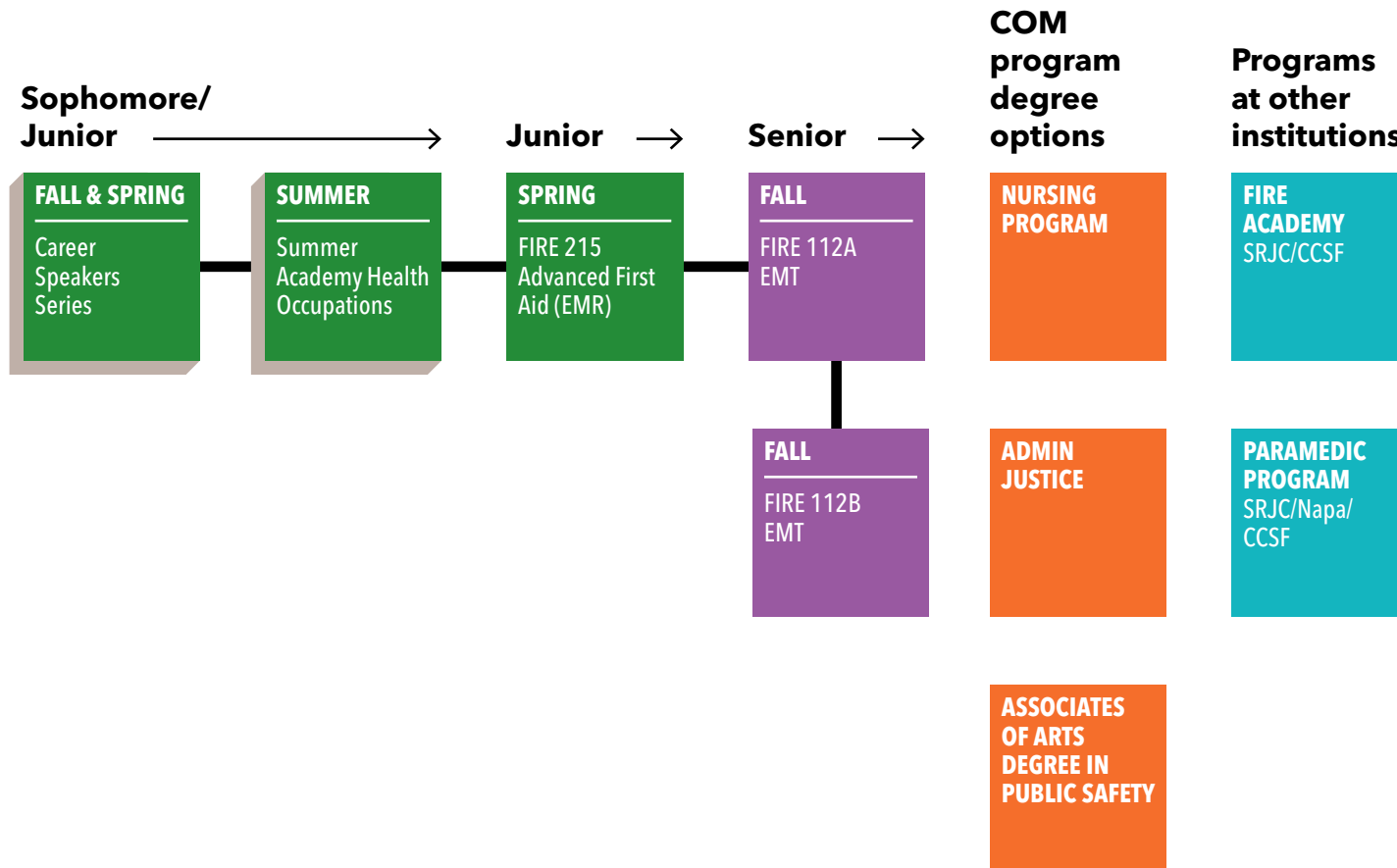
[academics.marin.edu/program/ne](http://academics.marin.edu/program/ne)

### COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Registered Nursing High School-to-College Career Pathway Map

[academics.marin.edu/program/ne](https://academics.marin.edu/program/ne)



To get first-hand knowledge of careers,  
join the Bright Futures Speaker Series at  
[marinschools.org/Page/8304](https://marinschools.org/Page/8304).



## Additional career program options

- Wildland Fire
- Fire Reserve/Volunteer

# Theatrical Technologies

## CAREERS / ANNUAL AVERAGE INCOME

- Audio and Video Tech - \$47,920
- Lighting Tech - \$70,980
- Set and Exhibit Designers - \$58,180
- Sound Engineering Tech - \$53,520

## PROGRAM OFFERINGS

- Certificate of Achievement, Theatrical Technologies (22.0 Units)

## FALL CORE CLASSES

DRAM 110 - Introduction to the Theatre (3 units, CSU/UC)  
 DRAM 150 - Introduction to Stagecraft (3 units, CSU/UC)  
 DRAM 153 - Introduction to Stage Lighting and Sound Design  
 (3 units, CSU/UC)  
 DRAM 165 - Stage Carpentry, Rigging and Safety (3 units, CSU)  
 DRAM 168 - Theatre Production Management (2 units, CSU)

## SPRING CORE CLASSES

DRAM 151 - Introduction to Set Design (3 units, CSU/UC)  
 DRAM 154 - Audio Visual Equipment and Design (3 units, CSU)  
 DRAM 161 - Production Preparation (Set, Properties, Lighting, or  
 Audio and Video) (0.5 units, CSU/UC)  
 DRAM 164 - Production Crew (1 unit, CSU/UC)  
 DRAM 252B - Seminar and Fieldwork Experience (2 units,  
 CSU/UC)

\*All course scheduling is subject to change. Drama courses are usually located at Kentfield campus. Please check with a counselor to determine your educational plan.

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Lisa Morse  
 LMorse@marin.edu  
 Phone: (415) 457-8811 x7558

## PROGRAM ONLINE

[academics.marin.edu/program/dram](http://academics.marin.edu/program/dram)

## COUNSELING

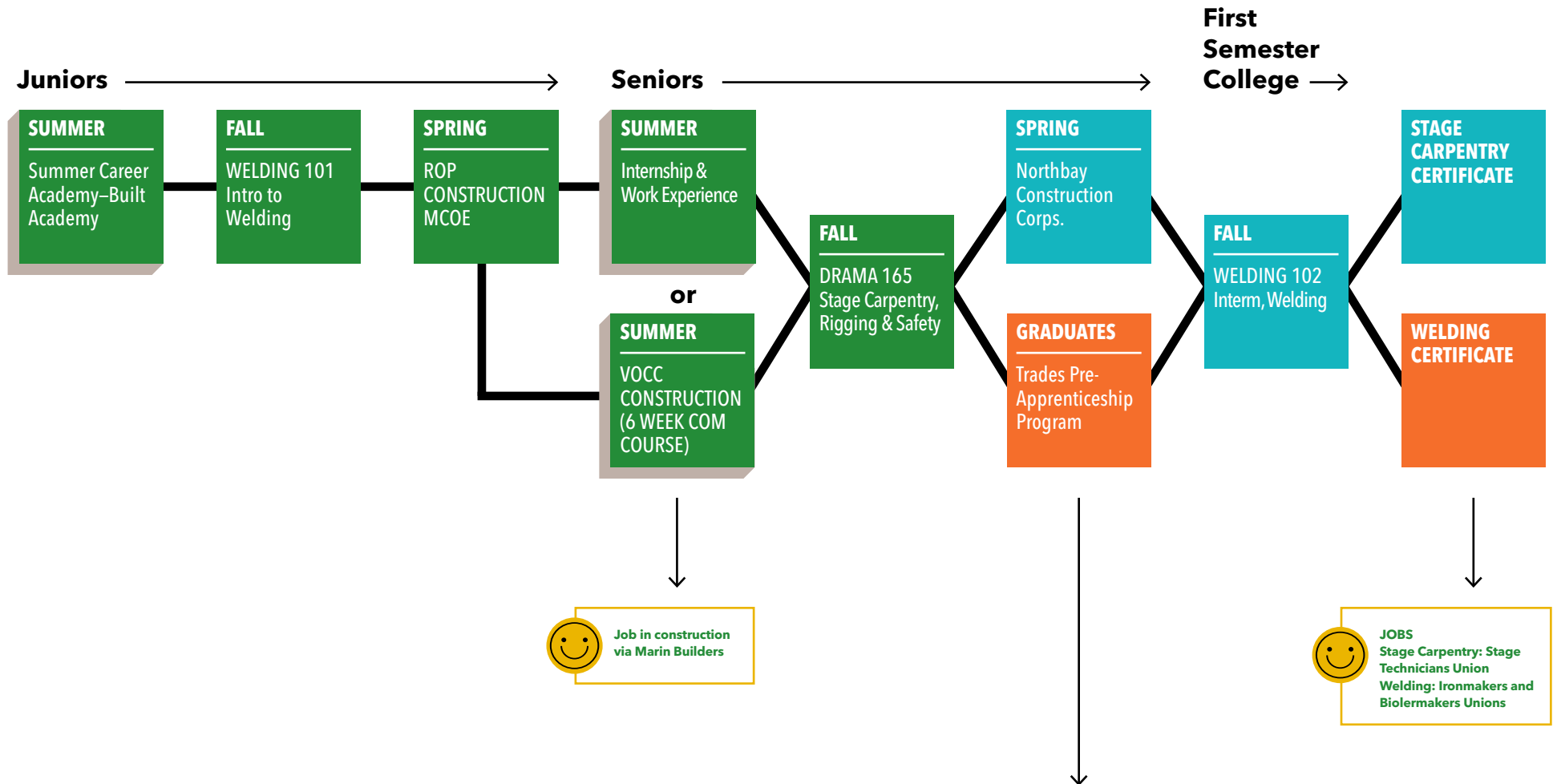
(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Stage Carpentry

## High School-to-College

### Career Pathway Map

[academics.marin.edu/program/dram](https://academics.marin.edu/program/dram)



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# Web Design and Development

## Multimedia Studies

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### CAREERS / ANNUAL AVERAGE INCOME

- Web Developers and Web Designers / \$75,000 year.

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### PROGRAM OFFERINGS

- Associate in Science Degree in Multimedia Studies, Authoring (60.0 units)
- Certificate of Achievement in Multimedia Studies, Authoring (27.5 units)

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### FALL AND SPRING CORE CLASSES

MMST 101 - Orientation Multimedia (0.5 units, CSU)  
MMST 110 - Introduction to Multimedia (3 units, CSU)  
MMST 123A - Web Design I (3 units, CSU)  
MMST 123C - Web Design III (3 units, CSU)  
MMST 213A - Authoring Internship in Multimedia (3 units)

MMST 111 - Multimedia Production (3 units, CSU)  
MMST 123B - Web Design II (3 units, CSU)  
MMST 143A - Web Development I (3 units, CSU)  
MMST 143B - Web Development II (3 units, CSU)  
MMST 200A - Authoring: Portfolio Development (3 units, CSU)

\* Course scheduling is subject to change. Classes are held online and at IVC campus. Please check with a counselor to determine your educational plan.

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### TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

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### PROGRAM ONLINE

[academics.marin.edu/program/mmst](http://academics.marin.edu/program/mmst)

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### PROGRAM CONTACT

James Gonzalez  
JGonzalez@marin.edu  
(415) 457-8811 x8250

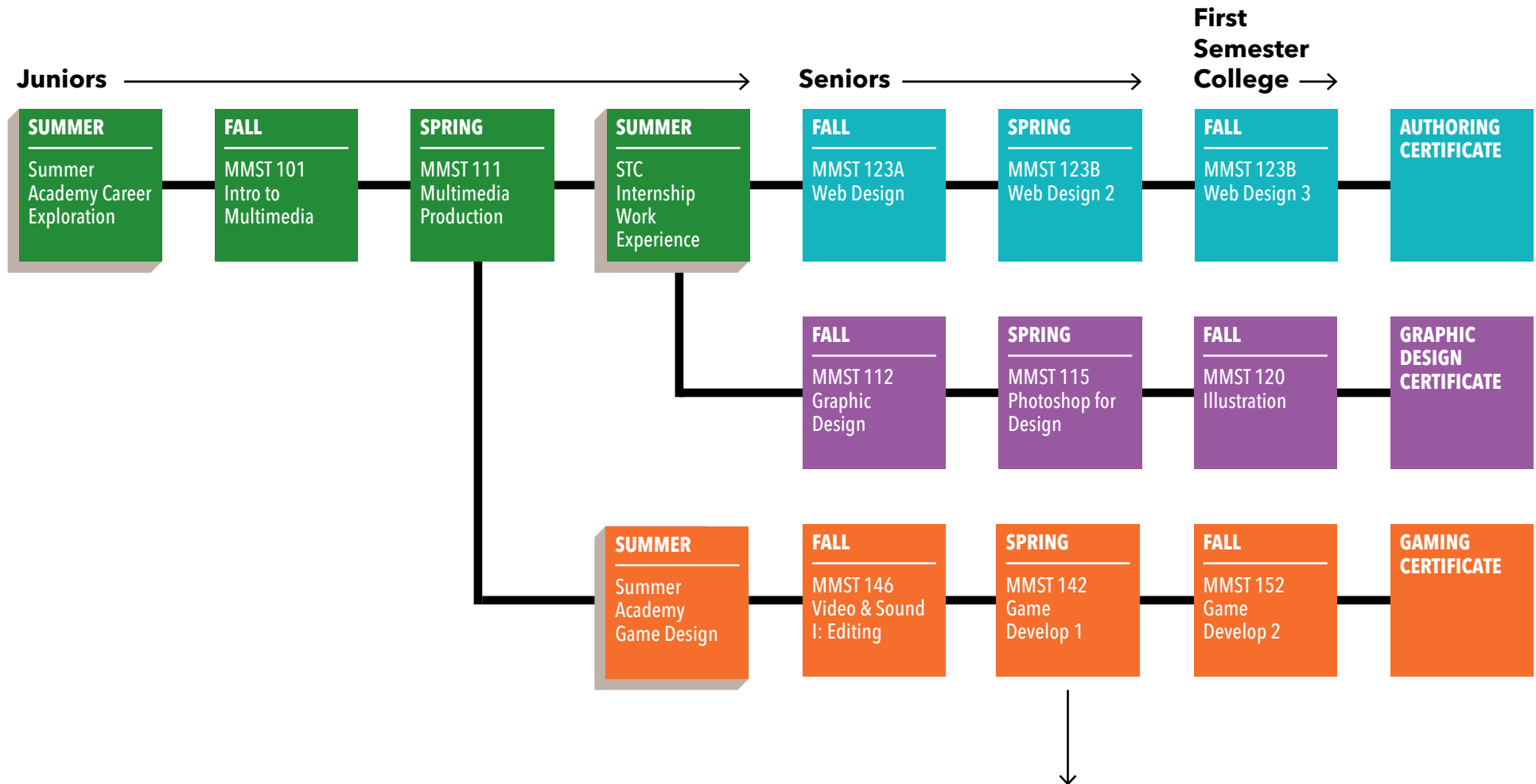
### COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Web Design and Development

## High School-to-College Career Pathway Map

[academics.marin.edu/program/mmst](https://academics.marin.edu/program/mmst)



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[marinschools.org/Page/8304](https://marinschools.org/Page/8304).



### Earn College Units

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15 units toward a 24.5 to 27.5-unit  
Multimedia Studies certificate!

# Automotive Collision Repair

## CAREERS / ANNUAL AVERAGE INCOME

- Automotive Body Repair Technicians - \$70,306
- Coating Painting, Spraying Machine Setters, Operators - \$50,000

## PROGRAM OFFERINGS

- Associate in Science degree in Automotive Collision Repair Technology, Master Collision Repair (60.0 Units)
- Certificate of Achievement, Automotive Collision Repair Technology: Master Collision Repair (36.0 Units)

## FALL CORE CLASSES

ACRT 101 - Basic Sheet Metal Operations for Automotive Collision Repair (2 units, CSU)  
 ACRT 102 - Introduction to Automotive Collision Repair (2 units, CSU)  
 AUTO 111 - Automotive Maintenance (3 units, CSU)  
 AUTO 113 - Specialized Electronic Training (5 units, CSU)  
 ACRT 201A - Automotive Paint (4 units, CSU)  
 ACRT 279A - Frame Straightening Fundamentals (2 units, CSU)

## SPRING CORE CLASSES

ACRT 100 - Career Math, Resumes, and Customer Relations (5 units, CSU)  
 ACRT 103 - Nonstructural Analysis and Damage Repair (2 units, CSU)  
 ACRT 104 - Structural Analysis and Damage Repair (2 units, CSU)  
 ACRT 105 - Advanced Structural Repair (2 units, CSU)  
 ACRT 202 - Auto Paint: Three-Stage and Custom Painting (4 units, CSU)

## SUMMER CORE CLASSES

ACRT 160A - Auto Painting and Refinishing Repair Workshop (1.5 units, CSU)  
 ACRT 161A - Auto Dent and Damage Repair Workshop (1.5 units, CSU)

\* Many of these courses are offered in the Fall and Spring semesters. Course scheduling is subject to change. All classes are located at Indian Valley Campus. ACRT offers 3 different selections of most classes: Fundamentals, Troubleshooting or Repair. Please check with a counselor to determine your educational plan.

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Ron Palmer, Chair  
 RPalmer@marin.edu  
 (415) 457-8811 x8532

## PROGRAM ONLINE

[academics.marin.edu/program/acrt](http://academics.marin.edu/program/acrt)

## COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Computer Information Systems

## CAREERS / ANNUAL AVERAGE INCOME

- Network and Computer Systems Administration - \$95,442
- Information Security Analysts - \$107,250
- Business Operations Specialists - \$63,000
- Database Administrators - \$79,329
- Executive Administration Assistants - \$68,315

## PROGRAM OFFERINGS

- Associate in Science Degree in Computer Information Systems (60.0 Units)
- Certificate of Achievement, Computer Information Systems (13.5 Units)
- Skills Certificate, Microsoft Office (10.5 units)
- Skills Certificate, Microsoft Office Database Specialist (6.0 Units)

## FALL CORE CLASSES

CIS103 - Intermediate MS Word (1.5 units, CSU)  
 CIS110 - Intro to Computer Information Systems (3 units, CSU/UC)  
 CIS113 - MS PowerPoint Presentations and Publications (1.5 units, CSU)  
 CIS118 - Intro to MS Excel Spreadsheet Design (1.5 units, CSU)  
 CIS 128 - Intermediate MS Excel Spreadsheet Design (1.5 units, CSU)

## SPRING CORE CLASSES

CIS102 - Beginning MS Word (1.5 units, CSU)  
 CIS117 - Intro to MS Access Database Design (1.5 units, CSU)  
 CIS127 - Intermediate MS Access Database Design (1.5 units, CSU)  
 + additional 7.5 units from a selected list

\* Course scheduling is subject to change. Please check with a counselor to determine your educational plan. Classes are located at IVC, KTD and online..

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Manny Kang  
 MaKang@marin.edu  
 (415) 457-8811 x8200

## PROGRAM ONLINE

[academics.marin.edu/program/cis](http://academics.marin.edu/program/cis)

## COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Court Reporting

## CAREERS / ANNUAL AVERAGE INCOME

- Certified Shorthand Reporter-\$125,000
- Proofreaders-\$52,690
- Scopists-\$62,400
- CART/Captioning-\$83,200

## PROGRAM OFFERINGS

- Associate in Science degree in Court Reporting, Certified Shorthand Reporter (60.0 units)
- Certificate of Achievement in Proofreading (12.0 units)
- Certificate of Achievement in Scopist (24.0 units)
- Certificate of Achievement in CART/Captioning (55 units)
- Certificate of Achievement in Court Reporting, CSR - Ready (64.0 units)

## FALL CORE CLASSES

COUR 100 - Skill Development I (2 units, CSU)  
 COUR 110 - Theory of Machine Shorthand (6 units, CSU)  
 COUR 120 - Skill Development II (4 units, CSU)  
 COUR 140 - Skill Development III (4 units, CSU)  
 COUR 160 - Skill Development IV (4 units, CSU)  
 COUR 180 - Skill Development V (4 units, CSU)  
 COUR 200 - Skill Development VI (4 units, CSU)  
 COUR 220 - Skill Development VII (4 units, CSU)  
 WE 298B - Occupational Work Experience (1 unit, CSU)  
 MEDA 165 - Medical Terminology I (2 units, CSU)

## SPRING CORE CLASSES

COUR 225 Mastery Skill Development VIII (4 units, CSU)  
 COUR 283 - CSR/RPR Preparation (1 unit, CSU)  
 MEDA 166 - Medical Terminology II (2 units, CSU)

\*All course scheduling is subject to change. Courses are usually available online or at IVC campus. Please check with a counselor to determine your educational plan.

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Christine Leung  
 CLeung@marin.edu  
 (415) 457-8811 x8200

## PROGRAM ONLINE

[academics.marin.edu/program/cour](http://academics.marin.edu/program/cour)

## COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Registered Dental Assisting

## CAREERS / ANNUAL AVERAGE INCOME

- Registered Dental Assisting - \$53,539

## PROGRAM OFFERINGS

- Associate of Science degree in Dental Assisting, Registered (60.0 units)
- Certificate of Achievement in Dental Assisting, Registered (15.0 units)
- Skills Certificates Include: Coronal Polish, Infections Control, Pit and Fissure Sealants, Radiology Safety and Ultrasonic Scaling (1 - 4.5 units)

## FALL CORE CLASSES

DENT 172 Dental Science I (3 units)  
DENT 174 Dental Materials (3 units)  
DENT 176 Dental Morphology, Histology, and Recordings (3 units)  
DENT 180 Chairside Procedures I (3 units)  
DENT 182 Dental Radiology (3 units)

## SPRING CORE CLASSES

DENT 178 Dental Science II (3 units)  
DENT 183 Dental Specialties (1.5 units)  
DENT 184 Chairside Procedures II (5 units)  
DENT 186 Clinical Dental Radiology (1.5 units)  
DENT 187 Clinical/Technique Practicum (1 unit)  
DENT 188 Clinical Application: Chairside Functions and Operative Procedures (6 units)  
DENT 190 Dental Practice Management and Economics (2 units)

## SUMMER

DENT 192 Clinical Applications in Dental Offices (1.5 units)

DENT 192A Pit and Fissure Sealants (1 unit)

Course scheduling is subject to change. Please check with a counselor to determine your educational plan. All Registered Dental Assisting courses are eligible for transfer to CSU. Classes are located at Indian Valley Campus.

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Wende Bohlke  
WBohlke@marin.edu  
(415) 457-8811 x8412

## PROGRAM ONLINE

[hs.marin.edu/dental-assisting](http://hs.marin.edu/dental-assisting)

## COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Early Childhood Education

## CAREERS / ANNUAL AVERAGE INCOME

- Early Childhood Education Administrators - \$61,202
- Early Childhood Education - Preschool Teachers - \$38,875

## PROGRAM OFFERINGS

- Associates in Science degree in Early Childhood Education (60.0 units)
- Associates in Science degree for Transfer in Early Childhood Education (60.0 units)
- Certificate of Achievement, Early Childhood Education (42.5 units)
- Skills Certificate, Early Childhood Education Core (12.0 units)

## FALL CORE CLASSES

ECE100 - Licensing and Permits: Introduction to Childcare Programs (0.5 units, CSU)  
 ECE 112 - Child/Family/Community (3 units, CSU)  
 ECE114 - Principles and Practices of Teaching Young Children (3 units, CSU)  
 ECE115 - Introduction to Early Childhood Curriculum (3 units, CSU)  
 ECE116-Observation and Assessment (3 units, CSU)  
 ECE280 - Early Childhood Education Fieldwork and Seminar I: Beginning Practicum (3 units, CSU)  
 ENGL 120 - Intro to College Reading and Composition II (4 units, CSU/UC)

## SPRING CORE CLASSES

ECE110 - Child Development (3 units, CSU/UC)  
 ECE131 - Health, Safety, and Nutrition Practices for Young Children (3 units, CSU)  
 ECE208 - Teaching in a Diverse Society (3, units, CSU)  
 ECE222 - Curriculum and Strategies for Children with Special Needs (2 units, CSU)  
 ECE281 - Early Childhood Education Fieldwork and Seminar II: Advanced Practicum (3 units, CSU)  
 PSY114 - Psychology of Human Development: Lifespan (3 units, CSU/UC)  
 ENGL 120SL - Intro to College Reding and Composition II - for Native English Speakers (4 units, CSU/CU)

\*Most classes are offered in the Fall and Spring semesters for these programs. All course scheduling is subject to change. Please check with a counselor to determine your educational plan. Courses are usually located at KTD campus.

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Peggy Dodge  
 MDodge@marin.edu  
 (415) 457-8811 x7468

## PROGRAM ONLINE

[academics.marin.edu/program/ece](http://academics.marin.edu/program/ece)

## COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Hospitality Management

## CAREERS / ANNUAL AVERAGE INCOME

- Food Service Managers - \$66,591
- Lodging Managers - \$87,951
- Sales Managers - \$132,848

## PROGRAM OFFERINGS

- Associate in Science degree for Transfer in Hospitality Management (60.0 units)
- Certificate of Achievement, Hospitality Management (18.0 units)

## FALL AND SPRING CLASSES

BUS 112 - Financial Accounting (4 units, CSU/UC)	HOSP 140 - Introduction to Hotel Management (3 units, CSU)
ECON 102 - Principles of Microeconomics (3 units, CSU/UC)	HOSP 150 - Hospitality law (3 units, CSU)
HOSP 100 - Introduction to Hospitality Management (3 units, CSU)	HOSP 160 - Culinary Production and Operations (3 units, CSU)
HOSP 110 - Sanitation and Safety (3 units, CSU)	STAT 115 - Introduction to Statistics (4 units, CSU/UC)
HOSP 120 - Hospitality and Cost Control (3 units, CSU)	MATH 115 - Probability and Statistics (4 units, CSU/UC)
HOSP 130 - Introduction to Food and Beverage Management (3 units, CSU)	

All course scheduling is subject to change. Many courses are scheduled for both semesters. Classes are available online or at KTD campus. Please check with a counselor to determine your educational plan.

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Timothy Wat, Chair  
TimWat@marin.edu  
(415) 485-9630

## PROGRAM ONLINE

[academics.marin.edu/program/hosp](http://academics.marin.edu/program/hosp)

## COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)



# Medical Assisting

## CAREERS / ANNUAL AVERAGE INCOME

- Certified Medical Assistant - \$48,000
- Medical Office Assistant - \$42,600
- Medical Records Specialists - \$55,662

## PROGRAM OFFERINGS

- Associate of Science degree in Medical Assisting: Administrative & Clinical Option (60.0 Units)
- Associate of Science degree in Medical Assisting: Administrative Option (60.0 Units)
- Associate of Science degree in Medical Assisting: Clinical Option (60.0 Units)
- Certificate of Achievement in Medical Assisting, Administrative & Clinical (32.0 units)
- Certificate of Achievement in Medical Assisting, Administrative (19.5 units)
- Certificate of Achievement in Medical Assisting, Clinical (26.0 units)

## FALL CORE CLASSES

CIS 102 - Beginning MS Word (1.5 units, CSU)  
 MEDA 160 - Intro to MEDA Careers (2 units, CSU)  
 MEDA 161 - Administrative Procedures (2 units, CSU)  
 MEDA 162 - Financial Procedures (1.5 units, CSU)  
 MEDA 164 - Electronic Health Record (2.0 units, CSU)  
 MEDA 164L - Electronic Health Record Laboratory (0.5 units, CSU)  
 MEDA 165 - Medical Terminology I (2 units, CSU)  
 MEDA 166 - Medical Terminology II (2 units, CSU)  
 MEDA 170 - Clinical Procedures I (2 units, CSU)  
 MEDA 170L - Clinical Procedures I Laboratory (1 unit, CSU)

## SPRING CORE CLASSES

CIS 126 - Introduction to Windows (1.5 units, CSU)  
 MEDA 163 - Computers: MediSoft (2 units, CSU)  
 MEDA163L - Medical Office Computers: MediSoft Laboratory (0.5 units, CSU)  
 MEDA 171 - Medical Laboratory Procedures (2.5 units, CSU)  
 MEDA 171L - Medical Laboratory Procedures Laboratory (1.5 units, CSU)  
 MEDA 172 - Understanding Human Diseases (3 units, CSU)  
 MEDA 173 Pharmacology for Medical Assistants (2 units, CSU)  
 MEDA 174LC - MEDA Externship (2.5 units, CSU)

\* All course scheduling is subject to change. Please check with a counselor to determine your educational plan. Courses are located at Indian Valley Campus.

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Angela Olmanson  
 AOlmanson@marin.edu  
 (415) 485-7667

## PROGRAM ONLINE

[hs.marin.edu/medical-assisting](http://hs.marin.edu/medical-assisting)

## COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)

# Real Estate

## CAREERS / ANNUAL AVERAGE INCOME

- Property, Real Estate, and Community Associations Management - \$116,901
- Real Estate Brokers - \$63,480
- Real Estate Agents - \$59,340

## PROGRAM OFFERINGS

- Associate in Science Degree in Real Estate, Occupational (60 units)
- Certificate of Achievement, Real Estate, Occupational (18.0 units)
- Skills Certificate, Real Estate Appraisal (9 units)
- Skills Certificate, Real Estate Finance (9 units)
- Skills Certificate, Real Estate Law (9 units)
- Skills Certificate, Real Estate Property Management (9 units)

## FALL CORE CLASSES

REAL 117 - Legal Aspects/Real Estate (3 units, CSU, KTD)  
 REAL 212 - Real Estate Appraisal I (3 units, CSU, KTD)  
 REAL 218 - Property Management (3 units, CSU, KTD)

## SPRING CORE CLASSES

REAL 115 - Real Estate Principles (3 units, CSU, KTD)  
 REAL 116 - Real Estate Practice (3 units, CSU, Online)  
 REAL 210 - Real Estate Finance (CSU, KTD)  
 REAL 215 - Real Estate Economics (3 units, CSU, KTD)  
 REAL 219 - Escrows (3 units, CSU, Online)

\*All course scheduling is subject to change. Some courses may be offered in both Fall and Spring semesters. Please check with a counselor to determine your educational plan.

## TO GET STARTED

Course Scheduling [www1.marin.edu/schedule](http://www1.marin.edu/schedule)

Enrollment Services, Financial Aid and Registration [es.marin.edu](http://es.marin.edu)

High School student programs and enrollment information [www1.marin.edu/high-school-programs](http://www1.marin.edu/high-school-programs)

## PROGRAM CONTACT

Timothy Wat, Chair  
 TimWat@marin.edu  
 (415) 485-9630

## PROGRAM ONLINE

[academics.marin.edu/program/real](http://academics.marin.edu/program/real)

## COUNSELING

(415) 485-9432  
[ss.marin.edu/counseling](http://ss.marin.edu/counseling)



## Enrollment and class schedule

[marin.edu/schedule](http://marin.edu/schedule)

## Counseling

415.485.9432

### About College of Marin

Established in 1926, College of Marin remains committed to educational excellence, providing equitable opportunities, and fostering success for all members of its diverse community. With campuses in Kentfield and Novato, students of all ages have affordable access to an exciting variety of credit and noncredit courses as well as community education classes for lifelong learning. College of Marin is one of 115 public community colleges in California and nearly 14,000 credit, noncredit, and community education students enroll annually.

College of Marin is accredited by the Accrediting Commission for Community and Junior Colleges, Western Association of Schools and Colleges, 10 Commercial Boulevard, Suite 204, Novato, CA 94949, (415) 506-0234, an institutional accrediting body recognized by the Council for Higher Education Accreditation and the U.S. Department of Education.

### Equal Opportunity Statement

Marin Community College District is committed by law and policy not to discriminate on the basis of, or the perception of, race, ethnic group identification, ancestry, color, religion, age, gender, national origin, sexual orientation or expression, disability (mental or physical), marital status, medical condition, and status as a veteran, in any of its educational and employment programs and activities, its policies, practices, and procedures. The lack of English skills and/or hearing/visual impairment will not be a barrier to admission or participation in educational programs.

College of Marin students seeking instruction-related disability accommodations should contact the Student Accessibility Services (SAS) Office, (415) 485-9406.

Individuals seeking special assistance to accommodate a disability may call the Student Activities and Advocacy Office, (415) 485-9376.

### Career Education

415.457.8811 x 8200

[cte.Marin.edu](http://cte.Marin.edu)



Kentfield Campus  
835 College Avenue  
Kentfield, CA 94904

Indian Valley Campus  
1800 Ignacio Blvd.  
Novato, CA 94949

[marin.edu](http://marin.edu)