

COLLEGE OF  
MARIN

# Business Administration

## Transfer Associate in Science Degree



The Associate in Science degree in Business Administration for Transfer will provide the foundational knowledge in Business to students who want to earn a Baccalaureate Degree in Business Administration. This degree is in compliance with the Student Transfer Achievement Reform Act and guarantees admission to a California State University (CSU) campus for any community college student who completes an associate degree for transfer (AA-T/AS-T). Upon completion of the transfer associate degree, the student is eligible for transfer with junior standing into the California State University (CSU) system. Students will be given priority consideration when applying to a particular program that is similar to the student’s community college area of emphasis.

Upon graduation with the AS-T in Business Administration and the successful completion of a Bachelor’s degree from a 4-year college or university, and depending on the area of emphasis (Accounting, Business Analytics, Entrepreneurship, Finance, Management, and Marketing), job opportunities may include:

### Job Opportunities

WHAT JOBS ARE AVAILABLE IN THIS FIELD?	HOW MUCH DO THEY EARN?	HOW MANY PEOPLE CURRENTLY WORK IN THIS POSITION IN THE AREA?	HOW MANY NEW JOBS WILL OPEN BY 2022 IN THE AREA?	GROWTH INDICATOR
Financial Analysts*	\$84,801-\$162,594 yearly	5,884	428	▲ Strong
Financial Analysts conduct quantitative analyses of information affecting investment programs of public or private institutions.				
Sales Managers*	\$82,347-\$184,621 yearly	5852	642	▲ Strong
Sales Managers plan, direct, or coordinate the actual distribution or movement of a product or service to the customer. Coordinate sales distribution by establishing sales territories, quotas, and goals and establish training programs for sales representatives. Analyze sales statistics gathered by staff to determine sales potential and inventory requirements and monitor the preferences of customers.				
Business and Financial Operations *	\$63,752-\$114,650 yearly	99,084	11,884	▲ Strong
Business and Financial Operations workers perform administrative, financial, and managerial services across several industries which promote successful service, production and financial outcomes for an organization.				
Accountant *	\$63,877-\$104,062 yearly	16,633	1,778	▲ Strong
Accountants Analyze financial information and prepare financial reports to determine or maintain record of assets, liabilities, profit and loss, tax liability, or other financial activities within an organization.				
Marketing Analysts and Specialists*	\$59,093-115,648 yearly	10,742	1,647	▲ Strong

Marketing Analysts and Specialists research market conditions in local, regional, or national areas, or gather information to determine potential sales of a product or service, or create a marketing campaign. May gather information on competitors, prices, sales, and methods of marketing and distribution.

To explore these professions in more detail or find out about other growing professions, visit [ononline.org](http://ononline.org). The College of Marin Career and Technical Education department can be contacted at (415) 457-8811 x8200 for more information about this and other Workforce and Career Technical Education programs.

\* Labor data and potential median annual income sourced from Economic Modeling Specialists International ([www.economicmodeling.com](http://www.economicmodeling.com)) and includes the North Bay Region and San Francisco County. For more information about graduation rates, median debt of students who have completed the program, and other important information, visit our website at [www1.marin.edu/gainful-employment](http://www1.marin.edu/gainful-employment)

# Program

DEGREE PROGRAM LENGTH	ESTIMATED TUITION AND FEES*	ESTIMATED BOOKS AND SUPPLIES*
Business Administration Associate Degree for Transfer - 4 semesters, 60+ units	\$2,976	\$2,000

\* These expenses may not reflect your actual cost to attend College of Marin. For information about opportunities for financial aid, please contact Enrollment Services at (415) 457-8811 Ext. 8822 or via email [admissions@marin.edu](mailto:admissions@marin.edu)

## Business Administration Associate Degree for Transfer Projected Full-Time Course Rotation

CLASS TITLE	COMPLETED	COURSE UNITS	SEMESTER OFFERED	DAYS OFFERED	TIME OF CLASS	REQUIRED FOR DEGREE FOR TRANSFER
<b>SEMESTER 1</b>		<b>(15)</b>				
Core Courses	<input type="checkbox"/>	3-5	Fall, Spring	M-R	Morning, Afternoon, Evening	X
List A or List B Courses <sup>1</sup>	<input type="checkbox"/>	3-4	Fall, Spring	M-R	Morning, Afternoon, Evening	X
IGETC/CSU Breadth Coursework <sup>1</sup>	<input type="checkbox"/>	7-9	Fall, Spring	M-R	Morning, Afternoon, Evening	X
<b>SEMESTER 2</b>		<b>(15)</b>				
Core Courses	<input type="checkbox"/>	3-5	Fall, Spring	M-R	Morning, Afternoon, Evening	X
List A or List B Courses <sup>1</sup>	<input type="checkbox"/>	3-4	Fall, Spring	M-R	Morning, Afternoon, Evening	X
IGETC/CSU Breadth Coursework <sup>1</sup>	<input type="checkbox"/>	7-9	Fall, Spring	M-R	Morning, Afternoon, Evening	X
<b>SEMESTER 3</b>		<b>(15)</b>				
Core Courses	<input type="checkbox"/>	3-5	Fall, Spring	M-R	Morning, Afternoon, Evening	X
List A or List B Courses <sup>1</sup>	<input type="checkbox"/>	3-4	Fall, Spring	M-R	Morning, Afternoon, Evening	X
IGETC/CSU Breadth Coursework <sup>1</sup>	<input type="checkbox"/>	7-9	Fall, Spring	M-R	Morning, Afternoon, Evening	X
<b>SEMESTER 4</b>		<b>(15)</b>				
Core Courses	<input type="checkbox"/>	3-5	Fall, Spring	M-R	Morning, Afternoon, Evening	X
IGETC/CSU Breadth Coursework <sup>1</sup>	<input type="checkbox"/>	10-12	Fall, Spring	M-R	Morning, Afternoon, Evening	X
<b>TOTAL</b>		<b>(60)</b>				

<sup>1</sup> IMPORTANT NOTE: The Business Administration AS-T program requires a 2.0 GPA and completion of specific IGETC/CSU Breadth GE pattern course work (approximately 39 units). Students are advised to meet with an academic counselor to discuss the best combination of courses to take for the AS-T and to meet the requirements of the institution to which they are intending to transfer. See also: [www.assist.org](http://www.assist.org)

COURSE TYPE	COURSE NAMES	COURSE NUMBERS	COURSE UNITS
Core Courses	Business Law	BUS 107	3
	Financial Accounting	BUS 112	4
	Managerial Accounting	BUS 113	5
	Principles of Macroeconomics	ECON 101	3
	Principles of Microeconomics	ECON 102	3
List A - Select one course (3-4 units)	-Introduction to Statistics*/or	STAT 115 or	4
	-Probability and Statistics*	MATH 115	4
	-Calculus with Applications*	MATH 121	3
List B - Select two courses, including any List A course not used. (6-8 units)	-Introduction to Statistics*/or	STAT 115 or	4
	-Probability and Statistics*	MATH 115	4
	-Calculus with Applications*	MATH 121	3
	-Introduction to Business	BUS 101	3
	-Business Communication*	BUS 144	3
-Introduction to Computer Information Systems	CIS 110	3	

\* These courses have prerequisites. For assistance with creating your educational plan and choosing the program that is right for you, stop in and see your counselor. To schedule an appointment, call the counseling office at (415) 485-9432

For more information on this and other Associate Degree for Transfer programs please visit [adegreewithaguarantee.com](http://adegreewithaguarantee.com).